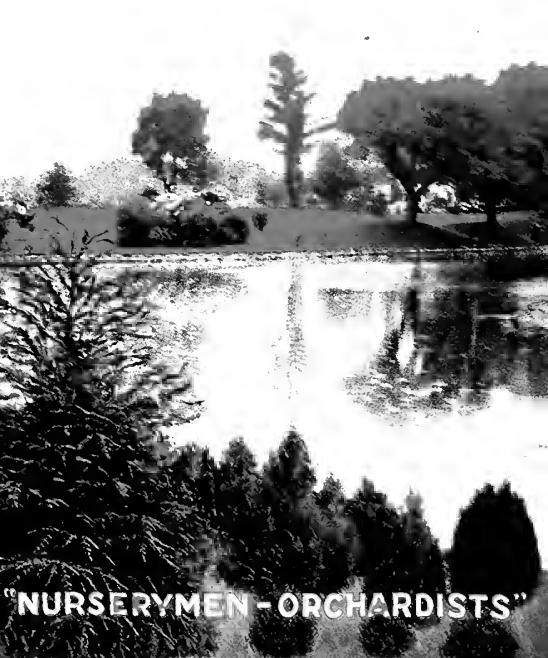
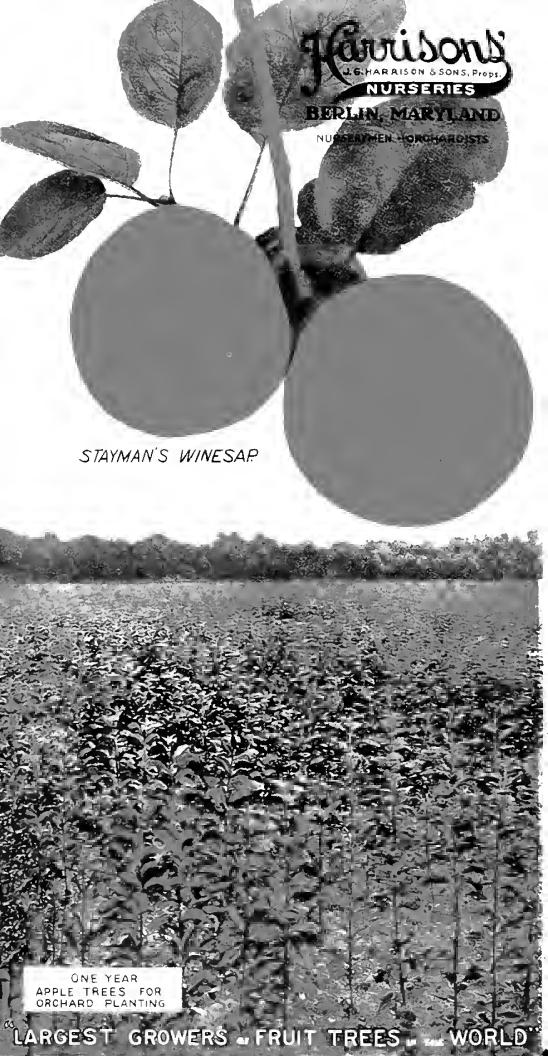


BERLIN, MARYLAND







GEO, A. HARRISON

George A. Harrison, of Berlin, Worcester County, Maryland, member of the firm of Harrisons' Nurseries, died at the Presbyterian Hospital, Philadelphia, Pa., at 5 o'clock P. M. Saturday, November the eighteenth. Mr. Harrison had not been at his best for many months past, but bravely contended against a complication of physical disorders until the end came.

His passing takes from the community and from the business interest in which he was concerned, one, who was not only highly esteemed by all who knew him as a patriotic and loyal citizen, but one whose place will be hard to fill in the chosen occupation of his life. A large host of intimate friends, as well as business associates keenly mourn their loss. Mr. Harrison was born at Roxana, Delaware, December 9th, 1870, and was the second son of the late Joseph G. Harrison, the founder of the Harrison Nurseries. Mr. Harrison had, for more than thirty-five years, been associated with his brother, Senator Orlando Harrison, in the conduct of the business of the Harrison Nurseries, which is one of the largest if not the largest, nursery interest in the United States. In addition to the local nursery business, Mr. Harrison was director and  $\varepsilon$  stockholder in several other companies. He was a man who thoroughly loved his life-work; and took an anusual pride in the condition of his orchards above the financial considerations. It is confidently affirmed that he had supervision of more tree-growing than any other man living.

Generally known as "Al" Harrison, he was popular with all who knew him.

The husiness of Harrisons' Nurseries will be continued along the same lines under the able supervision of Senator Orlando Harrison and his four sons—G. Hale Harrison, Henry L. Harrison, John Long Harrison, Orlando Harrison, Jr.—also two sons of the late George A. Harrison, Joseph G. Harrison and Burbage Harrison.

# HARRISONS' NURSERIES

BERLIN,

J. G. HARRISON & SONS Proprietors

**MARYLAND** 



### A PERSONAL MESSAGE FROM

# Orlando Harrison

OWN YOUR HOME! I have been a fruit-grower and nurseryman for thirty-seven years, and I cannot emphasize too strongly the importance to our nation of as many of our citizens as possible owning their homes—homes in the true sense of the word, away from the congested cities, out in the fresh air of the suburbs or country, and with a few acres of ground around them which can be cultivated and beautified.

If this country is to maintain its leadership among the nations of the world, the next generation must see many thousands of such homes, where children may grow, sound of mind and body—fit citizens and good Americans in every sense of the word!

For the young man who has learned to farm, twenty acres are not too much. For those who cannot afford so much land, or who have not the time to give it, a smaller tract will suffice. But every man should have some place which is his very own, where he can plant and care for trees, shrubs and ornamental plants—a place which year by year will grow more beautiful and attractive, and to which he can point with pride and pleasure as his own handiwork. Patience, industry and a little money are all that is required to create a home—and the rewards are rich and lasting.

### PAY OUR NURSERY A VISIT!

Maryland's magnificent concrete roads lead to our very door, Washington is only 133 miles from Berlin; Baltimore, 117 miles; Philadelphia, 158 miles; Wilmington, 130 miles; New York, 252 miles; Atlantic City, 201 miles; Ocean City, Maryland, is only eight miles distant.

You can also come from Baltimore or Annapolis by steamer to Claiborne and thence by the B. C. & A. Railroad to Berlin, The boats run twice daily during the summer months.

You are welcome!

Very truly yours,

ORLANDO HARRISON.

We sell direct to our patrons. We have no agents and pay no commissions.



# Fruit Trees, Shade Trees and Shrubs Each Have Their Uses

Fruit trees make prosperous farmers. Shade trees and shrubs are necessary to complete the beauty of the suburban and country home.

But neither fruit trees, shade trees nor shrubs would be obtainable if it were not for the nurseryman—the man whose life is given up to the task of growing and propagating them—keeping the stock pure, developing new varieties, working hand in hand with Nature to keep mankind provided with fruit, shade and beauty.

We Americans are learning to eat more and more fruit each year—yet there are fewer fruit trees growing today than there were twenty years ago. If the growing demand for fruit is to be met, there must be many thousands of new trees set out in Maryland alone each year for many years to come.

We have in our Berlin nursery more than one thousand acres in fruiting orchard—every tree a fine representative of one of the best selected varieties. Each year we increase our acreage. Each year we improve the quality of our stock.

We have spent the better part of a lifetime in the study of methods which will make it possible for the man of little experience to plant and care for a commercial orchard so that it will yield a profit. Our experience is at the service of our patrons. We realize that our customers must prosper—otherwise we will not. So our first sale of trees must bring ns other sales to the same customer and to his friends. If it does not, we feel that we have failed to do our part.

It pays to know the nurseryman from whom you buy your orchard stock or your shade trees or ornamental plants and shrubs. Remember, it takes just as much time and trouble to raise an inferior tree as it does to raise a good one—and, if a fruit tree refuses to bear, or bears worthless fruit, or if a shade tree or shrub disappoints, you have lost, not only the money it cost—which cannot be replaced—but the time and effort—which are gone forever.

Harrison nursery stock never disappoints!

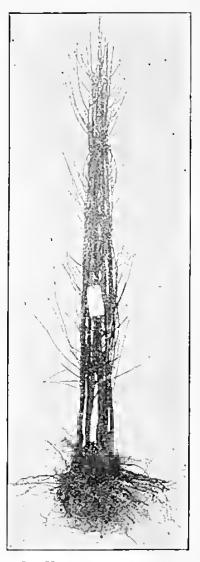
# General Planting Directions

Care of Stock on Arrival. All stock should be planted immediately on arrival; but if not convenient to do so, open bundle and heel roots in the ground, covering them thoroughly.

Planting. Dig holes twice the size necessary to take in all the roots; throw topsoil to one side, and use it for filling around the roots; tread the earth hard after planting. Plant trees 2 inches deeper than they stood in the nursery. Do not mix the soil with water, the earth being sufficiently moist. Too much water when planting is injurious. After planting, and during the summer, sufficient water should be used to keep the carth moist.

Pruning. The limbs of all fruit and ornamental trees, shrubs and roses should be ent back two-thirds when planted. Remove all surplus branches from the trees, leaving, say, three main stems as a basis for head. Always prune to an outside bad, thus insuring ontward growth. Peach trees should be pruned to a whip and a head established the second year, either high or low, as preferred. All roots should be pruned smoothly before planting, entting off the ends where bruised by digging and shortening others. This is as important as pruning the top.

Mulching. A most necessary factor in successful planting. Cover a space around the tree or shrub to a distance of 3 feet, using coarse mamure—lawn clippings, or grass, are effective for this purpose if manure cannot be secured. The mulching retains moisture, facilitates quick growth and retards the growth of weeds. When straw or manure is left on the ground all winter, clear a space of 15 inches around the tree to avoid damage from mice.



One Year Peach Trees.

Drainage. Your time and money are wasted if you plant on undrained soil. All hollows should be avoided when selecting positions for planting.

Staking. Every ornamental tree should be thoroughly staked and tied with some soft material. Constant motion of the wind kills more newly planted trees than any other cause. They cannot make roots or fibers unless they are perfectly stationary; therefore every planter should give special care to this planting point; you will save your trees.

Labels. Labels should be removed and some other method adopted for recording varieties. The wires will cut and damage the limbs.

Cultivation. Hoe or cultivate frequently. Nothing can thrive if the weeds are allowed to sap the life of the soil.

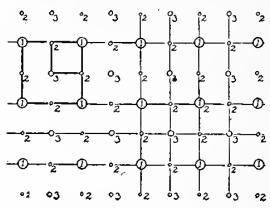
A Summary of Essentials for Success Is: Careful planting, good soil, mulching, cultivation, drainage, and staking the first season, with the cutting-back of branches and trimming ends of roots when stock is planted.

At prices quoted in this catalogue, trees, shrubs, or plants are delivered to railroad or express companies at Berlin, without extra charge for packing. A discount of 5 per cent will be allowed for cash with order.



# Planting and Caring for Trees

When to Plant. It depends on your latitude how early or how late you may plant. If north of the Mason and Dixon Line.



Orchard planting plan, modified square system. No. 1 trees permanent; No. 2 tree fillers to be removed in about ten years; No. 3 tree fillers to be removed in about 20 years. Forty feet apart each way is a good distance for permanent trees.

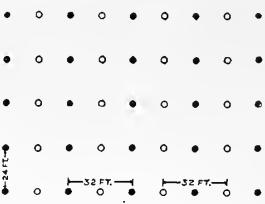
plant dormant whenever the ground is It can be not frozen. done as late as June 1, but the earlier the better. Of course, you have to depend a great deal on the weather conditions, the condi-tion of the trees and the condition ofsoil. It is advisable, where winters are not soil. musually severe, to plant in the fall, mainly on account of the convenience to There is less planter. work to be done on the farm in the fall than in the spring, and the trees make an earlier growth when warm weather comes.

Frozen Trees. When trees are frozen in shipment, bury the hox, with the trees in it, a foot or more deep; that is, cover it with a foot of earth. If that is not possible; put the box in a cellar, where the trees will thaw out slowly. You can leave them there for weeks untouched. After they are thawed out, the roots in each end of the box should be dampened from time to time. When free from frost, trees should be beeled-in at some protected place, if possible. In cold sections, it is a good idea to trench-in trees—roots and branches. In warmer sections, it is enough to cover the roots and lower third of the trunks, and let the tops stick out. They will come out fresh in the spring and with more vitality. A good way is to dig a trench 2 feet deep, with a long slant toward the south on one side, then put the trees in with tops a foot or more higher than the roots, and cover the entire tree with dirt.

Planting Plans. Many are using three peach trees to one apple tree with success; others prefer using two apple fillers. (See diagram.) We recommend the following apples as fillers in an apple orchard. A very desirable early kind is Yellow Transparent, because the limbs of this variety grow upward. It can be pruned to suit conditions. Grimes Golden hegins to bear very early. A little later in season is Wealthy, which is a rather dwarf grower and a fine filler. Duchess of Oldenburg is dwarf, also bears early and ripens early. The first one mentioned has our preference.

Bear in mind that unless fillers are cut out in time they will interfere and prevent standards from making as much growth as they should. But the profit from fillers, with proper care, makes it well worth while to plant them. To show our firm belief in fillers, we are using them in our own commercial orchards and would plant no other way.

Distances for Planting. Every orchardist seems to have his own ideas about the distance apart that his trees sbould stand. The best modern practice shows that 24x32 feet for apple trees gives ample space for spraying cultivating. and picking. Onthe a filler 32-foot line tree can be planted. with the idea that the fillers are to be cut out and early-fruiting babit.



fillers are to be ent out before they interfere with the growth of the permanent trees. For this purpose use any permanent trees and 54 fillers to the acre. of the early-maturing We follow this method on our own orchards. peaches. Duchess, Wealthy, Grimes, York Imperial and Yellow Transparent apples are desirable because of their upright growth and early-fruiting babit.

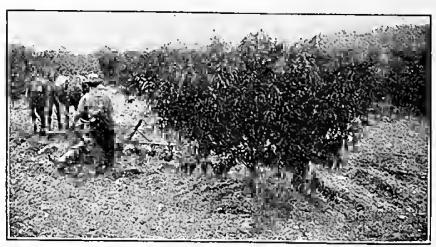
Another common distance is 40 by 40 feet. This has many supporters among practical orchard men, but our experience in our own orchards is in favor of the 24 by 32-foot plan.

The bush fruits—currants, raspberries, etc.—can be used as intercrops and permitted to remain for five or six years. Strawberries, too, are successfully grown between the fruit trees, and many orchardists make good money from a planting of tomatoes. The land between the trees ought to be used—and can be—for at least five years.

When you invest the \$50 to \$100 an acre that it takes to plant an orchard and care for it five years, you want to make it pay as much as possible and as quickly as possible. It is a plain business proposition. Because of this, we say plant two or three of the best-paying varieties and then grow crops between the rows. We advise every planter of an apple orchard to put peach trees between the apple trees as fillers for the first eight or ten years, if you want to grow peaches and the land is suited to peaches. If the land is not adapted for peaches, plant apple fillers and grow beans, peas, tomatoes, early potatoes or other vegetables between the rows of trees for two or three years. The use of fillers and intercrops will make your orchard pay from the very beginning. Early bearing of fruit trees depends somewhat on treatment, but to a larger extent on the varieties planted. York Imperial and Yellow Transparent, especially, will bear abundantly when they are from four to six years old.

Number of Trees or Plants to an Acre. The following table will show how many trees or plants are required for an acre at any distance apart:

Feet apart 40 85 80 25 20 18	Square method 27 trees 35 trees 50 trees 70 trees 110 trees 135 trees	Triangular method 31 trees 40 trees 55 trees 80 trees 125 trees	Feet apart 10 8 6 5 4 3 3	Square method 435 trees 680 trees 1,210 trees 1,745 trees 2,722 trees 4,810 trees	Triangular method 505 trees 775 trees 1,600 trees 2,010 trees 3,145 trees 5,590 trees
18	135 trees	155 trees	3	1,840 trees	5,590 trees
15	195 trees	225 trees	2	10,890 trees	12.575 trees
12	305 trees	350 trees	1	43,560 trees	50,300 trees



Cultivating a Peach Orchard in April-A Great Labor Saver.

Trees sometimes can be planted to advantage farther apart one way than another. To do this, you have to work out the plan for your own orchards. This plan works best on steep hills. The rows should follow the lines of the hill to make driving easier. No rules can be laid down for hillside arrangement. Use some modification of the plans given here. (See diagram.)

Cultivation of Orchards. Cultivation keeps the trees supplied with available plant-food and saves moisture. Young orchards of any kind always should be cultivated clean, from early spring until in July. Plow or tear up the soil as soon as ground is dry enough to work, harrow after every rain, and every week or ten days until it is time to sow the cover-crop or mulch for winter. Keep them bustling.

Cover-Crops. A cover-crop should be sown in the latter part of the summer, when trees have made their growth for the year, and when both fruit and trees have begun to ripen. Cover-crops hold the soil together and keep it from leaching out and gullying, and also newly sown plants take up water in great amounts and take it away from the trees. This is the thing desired at this time, for tree-growth needs a check then. Young plants require a great deal of nitrogen, but less potash and phosphorus. As the cover-crop grows, it feeds largely on the nitrogen, leaving much potash and phosphorus for the trees just when they need them most. Cowpeas, vetcb, rye and the clovers make excellent cover-crops.

Fertilizing. Stable manure is one of the hest fertilizers for feeding a young growing orehard. Scatter the manure on top of the ground around the trees, at least as far from the trunks as the branches extend, so that the fine fibrous roots can take up the fertilizing elements.

Make your soil fine and loose before you add fertilizer, and you will not need to add so much. No two pieces of land are alike in plant-food needs. Learn to know what elements are lacking, and supply them in right proportions.

Potash, nitrogen and phosphoric acid are the plant-foods that have to be supplied. Nitrogen is best obtained through leguminous cover-crops. Potash and phosphorus have to be supplied in chemical form.

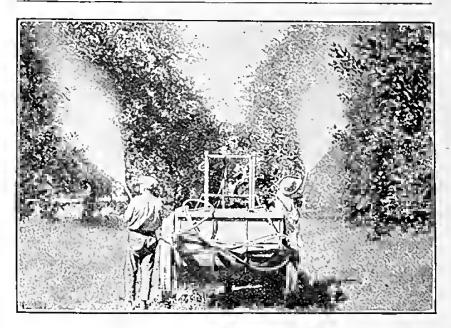
Nitrogen is the growing material, making wood and size in fruit; potash goes into fruit, making flavor and color; phospboric acid goes into wood and seeds (use only a fifth as much of it as of potash).

Get plant-foods on the ground evenly, over a space at least twice as wide as the branches cover, and apply at the right season.

Double crops pay, but you must supply plant-food and moisture for everything that grows on the land. Do not rob the trees.

# PROGRAM FOR THE CONTROL OF INSECTS AND DISEASES

	11101	Spray Or Control Measures,	17-17/1	- Constant	1-1-4-4-4		
Appelle Parech	Can Line Cont		FIRST.	Thursday.	Falra.	Fourth.	Remarks,
Plum, Grape,	Aphid Eggs.	Concentrated lime-sulfur, 1-9, or Miscible oils 1-15	When apple and peach				Tielay sproving as late
Care fruits, and			MINE SWEITING.				as possible on apple to
all shrubs.		ouccutrated line-sulfar, 1-9.	Before buck hegin to				control aphida,
	Terrapia Scale, Mite Eggs,	Miscible oils, 3-15,	Before buds open,				
Apple, Pear,	Codling Moth, Curentia Leaf Spot Disabses, Scab, Black Rot.	Coding Moth, Curculio, Line-suffur, 1-10, or 5 qts, to 50 gals, Leaf Spot Diseases, plus 1% lbs, arsenate of lead powder. Scab, Black Rot.	When bads show pink,	Within 1 week 10 days later, follow	10 days later.	July 1-10,	Апр. 1-15.
	If aphids are present.	Add 40% identine sulfate at rate of Add to above spray, 37 pt, to 50 gals, of spray.		en and and and and and and and and and an			
	Enter Rof.		ayed with Bordenny, I	-5-50, every (we			
	Woully apply on roots.	S'e Pine Par Crosote Emulsion,	June.	Sentember			
	Round Hend Borer.	Remove with wire and kuife,	May-June,				See No. 7 on Pointers.
Peach, Plum.	Peach Tree Borer.	to 1 ounce					See No. 10 on Pointers.
	Curcalia, Brown Rot, Scab,	Self-hothed lime-sulfur, S-8-50, or Atomic Sulfur, 5 H8s, to 50 gals, phus 1½ H8, arsenate of lend powder	When hads are pink,	When starks crack	Repeat every in a discount of legal for the last For the last For blusson his	Areks until 2 we powder in fast s spray.	Repeat every 5 weeks until 2 weeks before alpening; omit at secure of lead powder in last spray. Atomic Sulfur betair for the last spray, when bucks are also and a sector
Cherry.	Leaf Series				as soon as peral	S fall	
	Brown Rot.	Concentration unite-Sulfar, 1-10,	Her the petals	3 weeks later.	Two weeks her		
Geoseberry,	West line.		Spray when worms ap-			Use Hellebore 1 oz. to 2 gal	Use Hellebure 1 of 10 2 gats, water just
	Mudew.	Liver of sulfur, 1 oz. to 2 gals, water,	gals, water, when haves lirst up-	Repeat at 2 week interval susceptible varieties intil 5 applications have been mode	Repeat at 2 week intervals on susceptible varieties intil 5 or 6 applications have been made		· · · · · · · · · · · · · · · · · · ·
a filling	Kose Bugs, Plea Beetle,	of lead s to 50	powder plus When beerles first ap-				
1 - 10	Downy Mildew.	Bordeuax, 5-5-50		Just after fruit has set,	fruit When grapes are	3 weeks later,	In Wet seasons apray
Strawberries.	Weevil or Chipper,	Sr; hydrated lime and 15% arsenate When bads first push of lead dust mixture.		Maintain a ceat- bug until bads open,	Usually two or three applications necessary.	three application	is necessary.
Asparagus,	Baselles.	Arseparte of Jeal powder 1½ 1bs, to Mbow shoots to grow an gals, water, plus 2 lbs, soap.  "Keep these content with a supervisor of the content with the content and a change the chang	4.3	cutting is	Spray in the heat	as often as nec	Spray in the hed as often as necessary to control larvae.
,			closely,				



# Spraying

Spraying is a vital necessity if money is to be made from fruit. It doesn't pay to miss one season, even if enemies are not visible. Spraying has an invigorating effect on trees, besides controlling enemies.

There are three classes of enemies spraying will controlchewing insects, sucking insects, and fungi. Each class requires a different remedy, but the remedies can be combined most of the

Spraying during the dormant period is distinctly different from spraying on foliage. Materials several times as strong can be used and are needed to control the scales.

On account of the life-habits of enemies, often only two to seven days are available for any one spraying. Do the work then. Put the material on with force and cover every inch of bark and leaf.

Get a sprayer that is big enough, that will give one hundred to two hundred and fifty pounds of air pressure, that is adapted to your land and trees, and that is durable. Get a power outfit, if possible, for it does better work than a hand-pump can.

The spraying programme ordinarily resolves itself into two, three or four applications-one while trees are dormant, with lime-sulphur solution, and the others on blossoms and fruit with self-boiled lime-sulphur, or diluted lime-sulphur, with arsenate of lend added, or maybe with Bordeaux and lead. All applications must be guided by careful study.

Borers will attack fruit trees in spite of all we can do. and will kill many trees if left alone. Trees must be gone over several times each year, and should be gone over each April and August. Spraying and painting with lime-sulphur sediment will help in keeping down the numbers of borers.

The table of spraying operations (see preceding page) gives all the information needed to keep your trees in prime condition. The main point is to spray at the RIGHT TIME. (We are indebted to the Maryland State College of Agriculture for this complete table and formulas.)

### FORMULAS FOR SPRAY MIXTURES

gal, to 40 gals, of water,



Spraying 6-Year-Old Peach Orchard.

Commercial.—Lime sulfur solution may be purchased from various firms. It should be diluted as above. Soluble oils may be substituted 1 to 15 for dormant spray. Dry sulfur compounds, manufactured by various firms, may be used in place of the liquid lime-sulfur if applied at the maximum amount recommended by the manufacturers.

2. SELF-BOILED LIME-SULFUR:

8 lbs.

substituted.

### 3. BORDEAUX MIXTURE:

### STOCK SOLUTIONS:

Dissolve blue-stone at rate of 1 lb. to 1 gal, water. Slake lime and dilute at rate of 1 lb. to 1 gal. Keep in separate covered containers until ready to make bordeaux according to above formula. Prepared bordeaux, either dry or in paste, or Pyrox may be substituted.

### 4. ARSENICALS:

Arsenate of lead is the standard stomach poison. It is furnished in both the powder and paste form. The powder is much the easier to use as it can be used dry, as a dust, or combined with liquids. The paste is not easily kept for any length of time because of evaporation and hands account to the least of the least o hence cannot be held over from one season to another as easily as the powder.

Arsenate of lime is effective for truck crops and apples and is cheaper. Arsenite of zine is a quick-acting poison, valuable for truck-crop work.

### CORROSIVE SUBLIMATE OR BICHLORIDE OF MERCURY: Seed Potato Treatment.

Dissolve 4 oz. in a little warm water in a wooden or earthen vessel and dilute to 30 gal. Immerse whole potatoes in the solution for 1½ hours. Dry and cut. Use only four or five times. DEADLY POISONOUS.

FORMALIN: Use one pint to 30 gal. of water. Immerse whole potatoes for two hours: dry and cut.

### NICOTINE SPRAYS:

Nicotine in various forms and under such trade names as Black Leaf 40, may be purchased from insecticide dealers, and should be used as directed in the schedule for aphids.

gal.

### RESIN STICKER:

Resin 2 lbs.

Used with arsenic for cabbage and similar foliage.

### POISON BAIT FOR CUTWORMS:

Bran or middlings..... ..... 50 lbs. Paris green or arsenate oi lime. 1 lb. Molasses 1 gal. 

Mix the bran and poison thoroughly by shoveling over several times; dilute the molasses with sufficient water, so that when poured on the bran and thoroughly mixed, a crumbling mass is obtained. Place about the plants at nightfall or under light pieces of board at any time or seatter broadcast.

### PARADICHLOROBENZENE:

Free the ground from weeds and trash and apply in a narrow band around the base of the tree and about one inch from the trunk. Mound over with 4 or 5 inches of dirt and pack with hoe or shovel. For trees 3 to 5 years old use ½ ownee and remove mound after 10 to 12 days. For trees 6 years old or over use 1 ounce. Mounds may be removed after four or five weeks.

### 11. POISON BAIT FOR RODENTS:

Potato formula—Cut sweet potatoes into pieces about the size of grapes; place 3 quarts of these cut baits in a pan or bucket and from a sait shaker slowly sift over them ½ ounce of powdered strychnine mixture with an equal quantity of baking soda, stirring constantly so that the poison is evenly distributed. (Poison should be applied as soon as potatoes are cut and bait should be put on while fresh.)

12. LIME-SULFUR WASH FOR RABBITS:

A good wash to repel rabbits from injuring young fruit trees may he made by using one part of concentrated lime-sulfur solution to four parts of water. This should be thickened with hydrated lime to the consistency of white wash and painted on the trunk of the trees to the height of one or two feet.

23. SPREADERS: It is often desiral It is often desirable to add some material to the spray mixture to get better wetting and sticking. Boiled flour paste made up at rate of 1 pound of flour to one gallon of water and used in 50 gallons of spray material gives very good results.

Casein-lime spreader is being prepared by a number of firms and should be used according to their directions. This spreader gives good

results.

Spreaders may be used to advantage in all sprays except the miseible oils.

### SPRAYING POINTERS

- Use a machine of adequate capacity.
- If a power sprayer is used, consider weight, type of pump. and simplicity of the engine and its gearing to the pump.
- Use the new spray guns if you have a power sprayer. The 2 1-8 to 3 horsepower outfits will carry two rods or one gun and do efficient work. If it is desired to use two guns the large 10 horsepower outfit should be used. A pressure of at least 250 to 300 pounds should be main-
- Valves should be easily accessible and preferably of the ball type. Packing should be easily replaced.
- 5. Relief valves should be simple and reliable.
- 6. Propeller agitation is the most satisfactory.
- Get the best accessories. Cut-offs should be two-way and 7. quick in action.
- Nozzles should be of the angle type, of large capacity, with S. a minimum number of parts.
- 9. Spray to cover every part of the tree or crop.
- **1**0. Strain your materials thoroughly.
- Have adequate water supply, preferably under pressure. 11.



in Cultivation Millions

# Succeeding with Orchards Apples and Peaches

IRST of all, let me make it perfectly clear that any man with "horse-sense" can succeed with a commercial orchard. There are no tricks in growing fruit; just simply follow the rules of the game.

Selecting the varieties is the greatest problem to be solved. If you are planting for home use, you want sorts that are hardy and good bearers. If you are planning a commercial orchard, you must insist on these two points and another of equal importance—ability to stand packing and shipping.

Experience and close observation have shown that among the hundreds of varieties of apples and peaches only a few are worth growing for market. Possibly a dozen varieties of apples, and

not more than six kinds of peaches, make up the list.
Some of these varieties will be adapted to your section, and these should form the main orchard. In the apple section of this catalogue you will find a table showing the territory where the desirable apples succeed; you can safely depend on this information. Then, too, you should note the varieties that your neighbors are growing, and find out whether the crops are regular and profitable.

In the peach section we put special emphasis on the varieties that are used in the great peach-growing sections of the United States. You can depend on these for the main planting; then use other varieties to suit local markets, as your fancy may dictate.

Planting seems to be next in importance after selecting the varieties. It is not necessary to speak of this at length right here, for the subject has been fully covered in the preceding pages; however, it is of the greatest importance that the land be well The land may be put in good condition by plowing and harrowing in advance of setting the trees, or same can be done immediately after planting; at least that part of the land adjacent to the trees should be so treated.

At the time of planting trees, it is a good plan to fill the hole about three-fourths full of earth and then apply a pound of ground raw bone, well distributed, before completing the filling of Stable manure is one of the best fertilizers. A liberal the hole. application of this on top of the ground about the trees will be very beneficial in promoting quick growth. It should be remembered, however, that in applying coarse manure about trees it should be kept a few inches from the trunk, so that mice will not nest in the manure and possibly girdle the trees. A piece of land where cowpeas have been grown previous to planting is an excellent location for a young orchard.

Cultivation. Of course, the orchardist will run the harrow and drag between the little trees—"horse-sense" will teach this. But why not plant an intercrop between the rows, and thus make the land bear a part of the expenses for the first four or five years? When you cultivate the crop in the early part of the season you are giving the trees just what they need. Cultivation may cease in time to sow a cover-crop of cowpeas and permit the wood to ripen before cold weather comes.

Frankly, I believe that the marketing of the crop of fruit is the essential point in profit-making. You may grow good fruit, but if you neglect the packing, or ship it to points where there is a surplus, your profits surely will be reduced.

Fancy apples are most salable when packed in boxes or bushel baskets in summer or early fall, although in some cases it may be

necessary to use barrels.

The "Georgia carrier" makes the most practical and useful container for peaches when they are to be shipped a considerable distance. For nearby markets the Jevsey half-bushel basket is sometimes used. Many growers use the bushel basket, but we prefer the "Georgia carrier" as a container for our best fruit.

Be sure that only perfect fruit is packed—one imperfect speci-

men impairs the value of the basket or barrel, and, if too many specimens are defective, the value of the entire shipment will be

lessened.

Pruning One-Year Apple Trees after Planting. Leave on all the limbs until spring, and when growth starts, if the tree is a whip, simply cut it off at the height which you desire the head to be. We would prefer this to be not more than 18 inches from the ground. If the tree is more or less branched and the head already formed, prune the side branches with regard to the frame of the future head, leaving sticks 4 to 6 inches in length and cut off the top. We do not advise pruning the branches or cutting back the top until spring for best success.

### HOW TO FIGURE PRICES

Each Rate-In buying fruit trees, less than 10 trees go at "each"

10 Rute—10 or more go at the 10 rate price,
100 Rute—30 or more trees go at the 100 rate.
1000 Rate—300 (or more) of a kind (as 300 apple, 300 pear, 300 peach, etc.) go at the 1000 rate.
Note—The same applies to all other trees and plants.

### APPLE TREE PRICES

					Ea	ch	1	0	10	00	1000	
1	to 2 fe	90t			\$0	30	\$2	50	\$20	90	\$150 0	0
2	to 3	ſt				35	3	00	25	00	200 0	0
3	to 4	ft				40	3	30	30	00	250 0	0
4	to 5	ft				50	4	00	35	00	300 0	0
5	to 6	ft				60	5	60	40	00	350 0	0
	Parcel	Post	size	(2 t)	o 3 ft.).	40c	each	prep:	uid			

# Select Varieties of Apples for Different Apple Growing States

The following table shows just what apples are best adapted Whether you grow for home or market, you to your section. will find it helpful.

Variety
Sections best adapted to
Baldwin ... New Brunswick to Pennsylvania Nov. Mar.
Ben Davis ... Maine to Georgia ... Dec. May
Delicious ... New Brunswick to Virginia ... Nov.-May
Duchess ... Maine to Georgia ... July, Aug.
Gano ... Maine to Georgia ... Dec. May
Grimes ... New Brunswick to Georgia ... Ang.-Oct.
lonathan ... New York to North Carolina ... Oct. Mar.
Maiden Blush New York to Virginia ... Sept., Oct.
McIntosh ... New Brunswick to Maryland ... Sept. Jan.
Northern Spy New Brunswick to Pennsylvania ... Nov. Apr.
Northwestern Maine to West Virginia ... Oct.-Apr.
Paragon ... Maryland to Georgia ... Nov.-Mar.
R. I. Greening Maine to Pennsylvania ... Nov. Mar.
Rome Beauty ... Maine to West Virginia ... Nov. May
Stayman will find it helpful. Marketing Com-Home mercial Fine Fine Fair Poor Fine Fine Fine Fine Poor Fair Fine Fine Fine Fine Good Good Fine Fine Good Good Good Good Good Good Good Good Fine Fair Stayman Winesap. Maine to Georgia......Oct.-May Wealthy... Western Great Lakes Region. Oct.-Jan. Williams'... New York to Virginia... July, Aug. Winesap....Maryland to Georgia... Nov.-June Best Best Good Fine Good Fair Fine Fine Winter Fair Good Yellow Newtown... New York to Virginia...... Nov.-Aug. Fair Fine Yellow Fine Transparent New Brunswick to Georgia.... July, Aug. Fine York Imperial... Pennsylvania to North Carolina, Oct.-Jan. Good Poor



Harvesting a bumper crop of Transparent Apples from young trees,

# Yellow Transparent

Ripens extremely early. Skin clear Yellow. Flesh white. The flavor, while slightly acid, is excellent. Size medium to large

This apple is a favorite sort for all growers who are able to dispose of the crop in nearby markets. It bruises readily and must be handled very carefully. For that reason it should not be used if your market necessitates a long carry. In the summer months you will usually find

### YELLOW TRANSPARENT FIRST ON THE MARKET

as it ripens early in July, making excellent eating apples, and selling without difficulty. There is almost no competition at this time; Yellow Transparent leads the field, and is eagerly sought for by those people who find their "apple appetites" impatient.

### YELLOW TRANSPARENT TREES BEAR EARLY

and produce nearly every season. They are rather dwarf growers, and may be planted a little closer than most other varieties. A fine soil is not necessary, or even desirable, as the trees seem to grow best on rather poor ground, such as hillsides and uplands.

### ADAPTABILITY IS AN ADDITIONAL ADVANTAGE

It thrives just as well in the South as it does in the North. Most varieties are particularly well adapted to a certain region, and, while they may be grown elsewhere, are only at their best when grown in the prescribed region. Yellow Transparent is extremely successful in Georgia, and does equally well in Canada.



# $\mathbf{Williams}$

Very early. Skin a dark, rich red. Flesh white, juicy, slightly turt. Size large

This variety stands head and shoulders above its fellows. It can be placed on the market shortly after Yellow Transparent, and has an advantage of coloring which appeals to many people.

### WILLIAMS IS LARGE IN SIZE

and will get customers because of its color and size alone. Incredible as it may seem, there are some people who believe that red is the only color for a good apple. Naturally, they do not purchase summer apples until Williams makes its appearance.

### WILLIAMS STANDS SHIPPING WELL

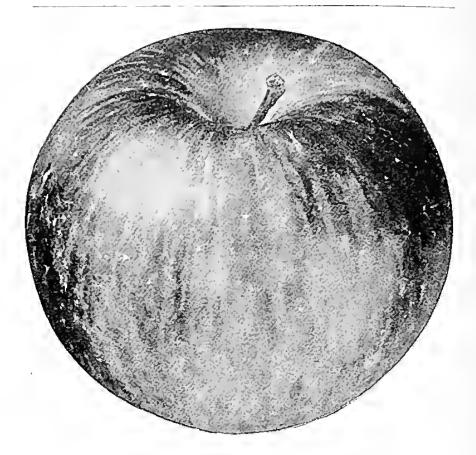
and may be successfully sent long distances, which enables growers of this splendid apple to get top prices from large cities; demand is always brisk, and the residents are able to pay good prices for good fruit.

The region in which this apple is particularly successful extends from New York to Virginia. Many growers plant both Williams and Yellow Transparent, and so consider themselves well fortified against the prejudice of customers and markets.

Unlike the beautiful western apples, which are wonderful to look at but not at all good to cat. Williams gains a trade which calls for it year after year. The taste is there and the juice is there—two things which make it infinitely superior to the "wooden apples" of the western coast.

# YOU WON'T WAIT LONG

for Williams to start bearing. It produces apples when quite young, and is not so strongly inclined to "off years" as many other varieties, while the production each year is satisfactory. You can realize the large profits which you could make from a fine red apple marketable in July and August. You can't afford to keep this avenue of profit closed any longer; several acres planted in Williams will repay you many times over.



# Oldenburg

# Duchess of Oldenburg

Early, Yellow streaked with red, Flesh white and juicy, Medium size

Duchess of Oldenburg has a taste which has made it famous. Although the apple is only of medium size, people who know apples, know that anything better than Duchess is rare. The shape is round, slightly longer than the diameter. It makes a good appearance, and the quality of the fruit will be found surprisingly uniform.

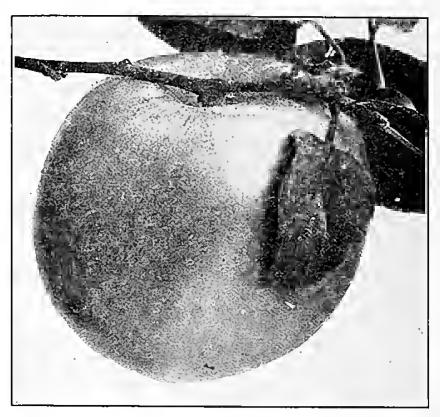
The trees are naturally dwarf growers. The limited space required for roots and branches makes them

### EXCELLENT FOR FILLERS

Naturally, you need not use them for fillers; if you wish to plant them permanently, place them somewhat closer than apple trees of regular growth and they will produce satisfactorily. However, it is always advisable to plant fillers in an orchard if the full benefit of the ground is to be obtained, and we strongly recommend this tree for the purpose. Duchess has long been one of the most important varieties of apples grown north of the Mason and Dixon Line.

# A MOST IMPORTANT FEATURE

in addition to its other virtues, is its extreme hardiness. With the exception of a small number, each variety of apples seems to prefer climatic and soil conditions of a certain kind, and a number of varieties are not well adapted to extremely cold winters. Oldenburg will be found quite satisfactory in this respect, as it is one of a few which are able to endure the climate of Iowa, Minnesota and Montana.



# Grimes

Ripens fairly late. Skin golden yellow. Flesh yellow.
Flavor rich and spicy; slightly acid
Usually known as "Grimes Golden," this apple holds a reputation away ahead of most fall apples because of its appearance and flavor. It is not manual for Grimes to bring from 50 to 75 cents more per bushel than other apples.

### THE FLAVOR IS EXCELLENT

and many people feel about this apple as others do about Golden Bantam corn: "It's worth the difference at any price." The result is that it brings higher prices, which means more money in

your pocket.

In the vicinity of Philadelphia, Grimes will be ready for use some time in September, but unless prices are exceptional it should be left on the trees until somewhat later, as the flavor will

be considerably improved.

### USE GRIMES AS A FILLER

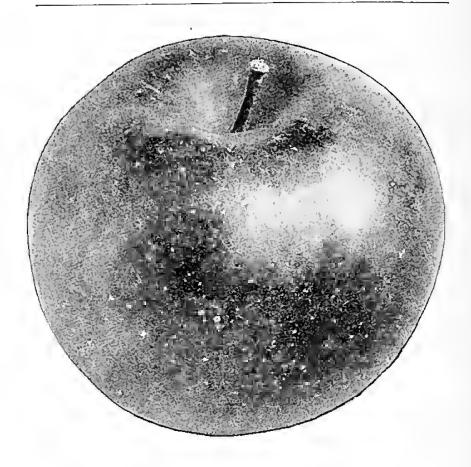
It comes into bearing before most of the permanent trees and will help to bear the orchard expenses before the other trees produce any fruit. Blossoming rather late in the spring, the late frosts seldom do any harm, and the tree is able to set fruit nearly

every year.

If the fruit is carefully packed in boxes, instead of barrels, the sale will be greatly increased, as the customer will find the golden color and attractive aroma too tempting to pass by. The smaller package helps the sale, as it is easy to say "Send home a box," whereas if they are packed in a barrel, there is some indecision on the part of the buyer as to just how many apples he needs.

### A HOME AND MARKET VARIETY

Grimes has the great advantage of being as good for the home as it is when intended for long shipment. It cannot be surpassed for cooking or table use. The keeping qualities are good; the quality of the fruit will be found unimpaired in January and February. It makes no difference whether you are after a strictly high-class market trade or desire just a few trees for your garden, you should plant Grimes. garden, you should plant Grimes.



# Rome Beauty

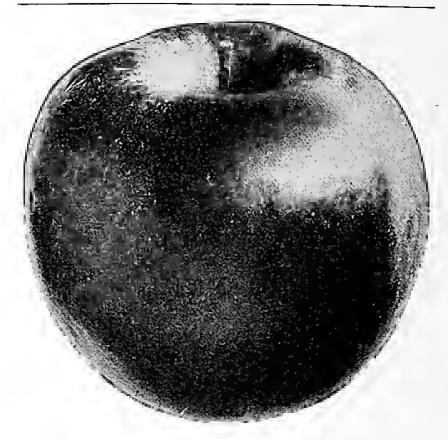
ROME BEAUTY. Yellow, mottled and striped in varying shades of red. The flavor and the quality of the fruit is way above the average, and its appearance and size are extremely valuable points. In almost any market Rome Beauty sells well and brings good profits. Trees are strong growers and yield freely nearly every year.

### BLOSSOMS PRODUCED LATE

Rome Beauty is one of the varieties that produces its bloom very late in the blooming season—oftentimes insuring a crop of fruit when many earlier blooming kinds have been eaught by a late frost. There are only a few of the leading commercial varieties which bloom as late as Rome Beauty.

### ONE OF THE LONGEST KEEPERS IN COLD STORAGE

This apple is especially valuable because it can be kept in storage in perfect condition until quite late in the spring—ranking in this particular with Ben Davis, Gano and Winesap. Rome Beauty nearly always brings top prices because the grower can keep his fruit in storage until the market is in condition to move it at a profit.



# Jonathan

Late fall. Skin is brilliant red. Flesh white, juicy, and fine grained. Size runs medium to large

Jonathan is well able to hold its name high among the different varieties which ripen at about the same time. Its taste is exceptional; very few apples are able to approach it in this respect, and, in addition, you will find that

### JONATHAN STANDS SHIPPING WELL

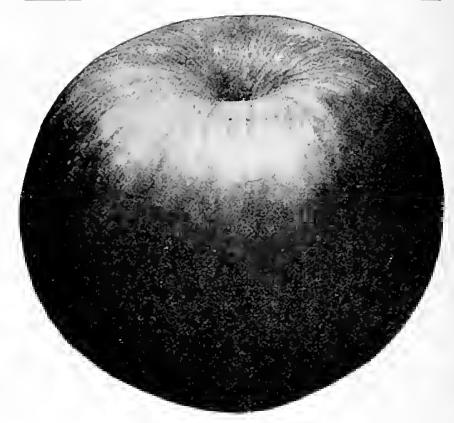
Many apples are excellent to the eye and to the taste, but fail to stand up under the handling which they must get, and therefore do not enjoy real commercial success. Jonathan in this sense is exceptional, for it seems able to stand much handling without ill-effects. The skin is thin, but tough.

### KEEPING QUALITIES ARE GOOD

Without much care, Jonathan may be kept until February, or possibly a bit later. When particular care has been paid to the packing and selection of perfect fruits, it will be found a most desirable variety for the holiday season. The deep red skin, which verges upon the purple where it has been tanned by the sun, shows up to advantage in attractive baskets. Perhaps because of its splendid coloring, it makes a special appeal. In any event, it has proven most popular.

### TREES ARE LONG LIVED

although they hear fruit quite young. Jonathan is more consistent with its crops from year to year than many other varieties, as it will produce good crops practically every year. We have found Jonathan to be an excellent variety for high Appalachian territory. In the West, Jonathan has long been a standard commercial variety, and it should be equally popular here after it has proven its worth. The soil should be good to obtain the best results. Trees may be planted fairly close, as they do not become very large.



# Wealthy

Fall. Skin almost solid red. Flesh white or little stained, juicy and crisp. Size medium

Wealthy requires conditions of soil which are usually found in high districts and mountains. Many men who have wondered what could be done upon a hillside so sloping that crops could not be grown satisfactorily have found the answer in the culture of Wealthy.

### TREES ARE VERY HARDY

and are well able to stand almost any severity of temperature found in any apple belt. It furnishes a means for the owner of hilly ground to get a good income, and the fruit brings good prices at all times. Even an apple with wonderful taste cannot sell for high prices if it can only be sold when numerous other apples are on the market. Wealthy avoids this difficulty by keeping very well, although it is at its best in December and January.

# WEALTHY ENJOYS THREE GOOD POINTS

every one of which would be enough to make it a popular apple. Besides being hardy, it is extremely productive, and, in addition, has an excellent taste. You, as a larger of fruit tries, are looking not only to the size, shape and taste of the apple, but also wish to be sure that production and hardiness of the trees are satisfactory. The people who buy your fruit care little about the trees; they look only at the apples. Here in this one variety you can get a tree which will endure a severe winter without complaint; a tree which produces large crops every year if conditions are at all suitable; a tree which produces delicious apples for which you can get a high price in December and Junnary.

The striking appearance makes ready sales, and the flavor guarantees that the people who try them will return for more. Fine-looking apples with a poor taste may be readily sold the first time, but each year will make it more difficult for you to market your fruit. Buy trees which furnish you with fruit of taste and

appearance. Then you can't go wrong.



# **Delicious**

Winter, Brilliant dark red, shading to yellow at the blossom end, Flesh white and tender, Large size

An apple of comparatively recent introduction which has literally taken apple growers by storm. Taking up its good points in comparison with those of the apples previously recognized as standard, you can see that Delicious has taken a great step in advance of the rest.

You may question any one of the virtnes which a good apple should have and find Delicions as good, if not better, than any other variety which has been sold almost on the merit of that virtue alone.

### IS IT HARDY?

You can take our advice upon this point and rest assured that you'll have no trouble with winter-killing when you plant Delicious. It will grow in as cold regions as any of them.

### WHAT ABOUT SIZE AND TASTE?

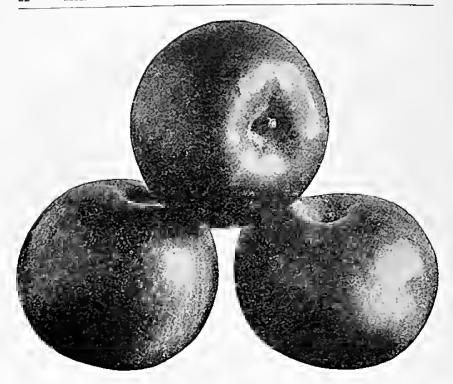
Size is all that anyone could desire, as it usually runs from large to extra large. The large size and peculiar shape make it a very fast seller.

Taste will be found on a par with its other points of advantage. The flavor is rich, slightly subacid, with an individuality which makes the palate call for more. You'll have no trouble with "repeat sales" for this variety.

### SHIP .WELL?

Delicious ships without bruising. Its large size makes it easy to pack attractively, and the uniformity of size guarantees a good appearance. Your discounts for spoiled fruit will be low indeed.

Delicions is not only a commercial apple, but it is every bit as well adapted to the home grounds. Whether you wish to plant a thousand or if you have room for only one tree, Delicious will give full value.



# McIntosh

Winter. Color bright deep red. Flesh white, with slight pinkish tinge. Medium to large

McIntosh has certain qualities which have served to make it more popular each year. It has the fine flavor that everyone desires, a splendid appearance which sells it on sight, and in addition, it

### CAN BE STORED FOR SEVERAL MONTHS

which means that, with proper care—and it needs no special attention or conditions of storage—you can have apples for sale or for use about the home. McIntosh is slightly acid, mellow, and fit for use from the time of picking until early the following year.

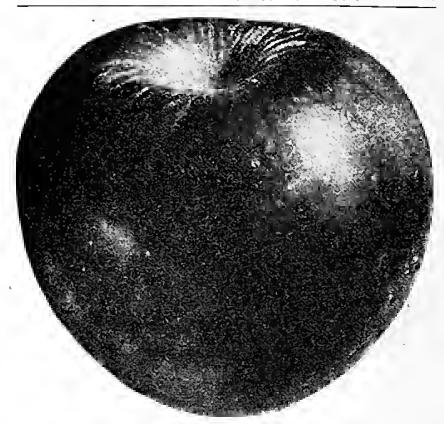
### AN EARLY BEARER

You won't be forced to wait many years for results, as McIntosh usually bears very early. The early-bearing varieties are extremely desirable for fillers, and McIntosh is no exception. You can get, possibly, ten or twelve crops from the trees before they have to be removed. It is the only way to keep your ground working all the time, and it means a profit in your pocket which otherwise wouldn't be there.

Many apples which are fine when picked reach the market in such poor condition that it is almost impossible to get a good price for them. Some of this trouble is due to the packing, but sometimes it is due to the shape of the apple. McIntosh packs well, and sells well when packed in boxes, because of its attractive size and color.

This splendid apple may be grown from New Brunswick to Maryland. Growers in New York and Michigan have long grown it for big profits, and in all high and cold territory it has been accepted as one of the greatest profit-makers. Ask any experienced apple grower, if you are unacquainted with the variety, and he will praise it as highly as we do.

At prices quoted in this catalogue trees, shrubs, or plants are delivered to railroad or express companies at Berlin, without extra charge for packing. A discount of 5 per cent will be allowed for cash with order.



# Stayman Winesap

Winter, Dark red skin, tinged with yellow. Flesh yellow.

Medium to large

It really doesn't seem necessary to describe this variety, as the Winesap is known favorably wherever apples are sold. You can find people in every locality who will hay nothing else. Stayman Winesap is larger than the original Winesap and somewhat later. It is also more prolific.

One of the most desirable points about this tree is that it does not require rich soil; in fact, it seems to do hest on land that is dry and hard. Many apples will do well on ordinarily good soil, but there are only a few varieties of winter apples which show

### A REAL PREFERENCE FOR POOR SOIL

If you have a patch of land which does not produce according to your expectations, and if your land suffers from dry spells which do not permit grain and vegetables to mature, try an acre of Stayman Winesaps. They will convince you that your land has a decided value—but it must be planted to the right crop.

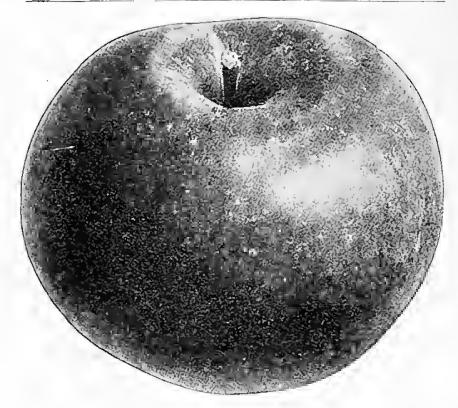
### EASTERN GROWERS PLANT IT LARGELY

in the new orchards, and they are meu who know what tree value is. They realize that this apple will produce as good results as many others, and do it on poorer ground. Naturally, not so much capital is required for the investment.

With the old Winesap, the fruit tends to decrease in size as the tree ages; with the Stayman it is generally as large and attractive as ever. It is a strong grower, comes into hearing early, and is reasonably certain to produce good crops every year.

### STAYMAN WINESAP IS ALWAYS DEPENDABLE

Many varieties of apple trees have a good year and an "off year;" that is, they will give a large crop one year and next season produce very little. While conduct of this sort cannot always be blamed upon the variety, since climate, temperature and other causes enter into the question, yet Stayman Winesap seems to ripen a more uniform crop than many of the others, and letters from our customers inform us that the regularity of crop is remarkable. This is naturally a valuable qualification, and, in part, accounts for the choice of many Eastern orchardists. The taste and appearance tell the rest of the story.



# Winesap

Winter, Bright red skin, Flesh yellow, Medium to large

Winesap is one of the best-known varieties in America. It has been planted almost everywhere, but seems to succeed best where the winters are moderately mild. From Southern Pennsylvania or Maryland to Georgia it will be at its best.

Some growers believe that other apples are more practical for orchard purposes, as they think that the taste, appearance and keeping qualities of Winesap can be surpassed by others. Yet they plant Winesap trees, and the reason is clear.

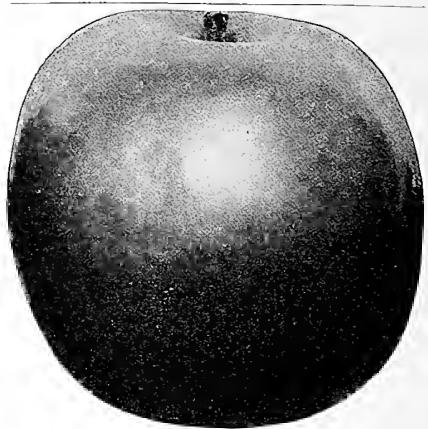
### WINESAP HAS THE REPUTATION

It has been grown and cultivated for the last hundred years, if not more, and the name is familiar to everyone. The name has been so thoroughly stamped upon the minds of the public that the mere sound "Winesap" is sufficient to conjure up the tempting picture of a red, juicy apple, excellent in quality, with a taste that is a taste. It has so long been the standard of quality that it can be sold by the name alone. You can watch any honsewife in front of a fruit-stand, and if the dealer says "Winesap" she'll buy nothing else. In other words, they have been so well advertised by enthusiastic users that they are sold without effort. Naturally such an attitude on the part of the customer is reflected by the dealer, and for this reason the market is always good.

### WINESAP BEARS REGULARLY

Winesap comes into bearing early, and bears well every year. It is quite hardy, but should not be planted too far north, nor should it be planted in a low, damp location. The tree is vigorous and spreading. It should be well pranted each year, for unless it is well cared for the fruit tends to become smaller as the tree ages.

It is one of the best eating apples, possessing splendid taste, and makes a fine cooking apple. Will keep well in an ordinary cellar. You will have no trouble to market Winesap if you consider commercial plantings, and for the home it is almost ideal.



# York Imperial

Winter.Greenish yellow, overlaid with red stripes,

Flesh juicy, slightly coarse. Medium size
York Imperial (or Johnson's Winter as it is sometimes called)
has been planted from the East to the West, and, so far as we

have heard, has never failed to give satisfaction.

The shape is chunky and somewhat irregular, which makes it a little difficult to pack, and renders it unsuitable for paring machines, but you'll find many people—lots of them orchardists—planting the York Imperial year after year. There are good First of all, reasons for this.

### YORK IMPERIAL KEEPS WELL

and if properly stored will be in good condition late next spring; can be laid away in the ordinary cellar, and, if it is handled right, will be in good shape until late May. Unlike many winter apples, York Imperial can be ripened shortly after picking if not stored to prevent it.

The York Imperial is largely used for export, and has come into fine favor with foreign trade. Shipments abroad are snapped

up at good prices.

### UNUSUALLY PRODUCTIVE

Other varieties may fail to set fruit and suffer from off years. but York Imperial will bear consistently from year to year. It practically never produces a short crop. The tree-growth is vigorons; does particularly well on stiff clay soils.

In New York and New England it does not have the fine color and size which make it so popular in the States farther

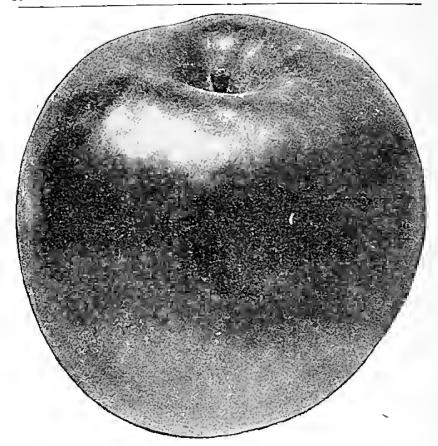
South.

York Imperial is an excellent commercial variety which will be found very profitable for the orchardist. For the home garden we would prefer any of the other winter apples described on the

preceding pages, as they will be found superior for domestic use.

Maiden Blush. Pale yellow, with red cheek. Flesh white, but not particularly high-flavored. Tree an erect grower; free bearer. September to October.

Winter Banana. Yellow with reddish blush. Fruit large or extra large. Firm and desirable for shipping. Trees are very free growers. October to November.



# Gano

Other Winter Apples

ALDWIN, Bright red. Fruit large, round, with white flesh. Trees are rapid growers and attain a large size, yielding large crops, but do not bear until six or eight years old. We recommend Baldwin highly for Northern Pennsylvania, New York, all of Northern Pennsylvania, New York, BALDWIN, all of New England, and similar country.

Ben Davis. Red all over. Size medium to large. Flesh white. Tree is strong-growing and very productive. Fruit will keep until late in the season.

Skin bright red. Flesh white. Recommended es-GANO. pecially for commercial orchards on account of its fine appearance, keeping quality and productiveness. Size me-

dium to large.

Lowland Raspberry: Wax white surface covered by blush and stripes of pinkish red. Early.

Bright scarlet, with yellow markings. Flesh and stripes of pinkish red. Early.

Northern Spy. Bright scarlet, with yellow markings. Flesh juicy and highly flavored. Tree a strong, erect grower and free producer. The blooms are produced late in the spring, thus escaping the frosts. The trees are slow in coming to bearing. Fruit keeps until late spring.

PARAGON. (Mammoth Black Twig). Skin quite smooth; yellow, covered with deep red. Flesh highly tinged with yellow, sub-acid. Trees are vigorous, healthy, and yield quite freely. It seems to prefer low elevations; that is, an altitude of 400 to 1000 feet.

Rhode Island Greening. Greenish yellow; somewhat flattened.

Rhode Island Greening. Greenish yellow; somewhat flattened. Flesh elear white, crisp, juicy, and slightly acid. It is a good variety for market, standing shipping well, and showing up in market to good advantage. Keeps well until March or April. NORTHWESTERN GREENING is an exceedingly hardy apple. When used as a cooking apple it has a fine yellow color which renders it remarkably attractive.

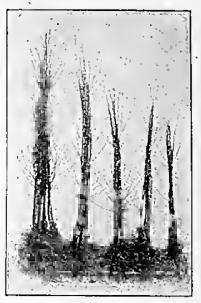
Yellow Newtown (Newtown Pippin). Yellow skin, with pure white flesh

white flesh.

CRAB APPLES. Transcendent. Red.

# Hints on Growing Peaches

'E started growing peaches as a commercial proposition solely to make onr nursery business more efficient. We found it almost impossible to grow trees in a commercial way in the nursery without having an orchard of standard varieties from which to cut buds. Therefore, we planted four different test-orchards, containing 100 varicties, 6 trees of each variety. In a few years these trees began to bear fruit, and then it became a question of disposing of the crop. We soon found that peachgrowing on the Peninsula was profitable, and as a result we increased our orchard plantings year by year, until at the present time we have something over 1000 acres in fruit trees, about equally divided between peaches and apples.



Different grades of Peach Trees bundled ready to ship in sizes, viz: 6 to 7 ft., 5 to 6 ft., 4 to 5 ft., 3 to 4 ft., 2 to 3 ft.

We had a full crop of Peaches in 1922—Red Bird Cling, Greensboro, Carman, Slappey, Hiley, Belle of Georgia, Ray, Hale, Elberta, Brackett—over 300 cars gave us an opportunity to learn the value of varieties—and a chance to cut our buds from the fruiting trees when the fruit was ripe, and how you can tell the selected trees to cut buds from. Our buds are cut by careful men who bave spent their life in the nurseries and orchards and know the value of keeping our varieties true to name to the best of our ability. Every variety growing and being propagated and sent out to our customers is absolutely true to name. We most respectfully invite you to visit our orchards and nurseries.

### HOW TO FIGURE PRICES

Each Rate-In buying fruit trees, less than 10 trees go at "Each" rate.

10 Rate-10 or more go at the 10 rate price.

100 Rate-30 or more trees go at the 100 rate.

1000 Rate—300 (or more) of a kind (as 300 apple, 300 pear, 300 peach, etc.) go at the 1000 rate.

Note. The same applies to all other trees and plants.

### PEACH TREE PRICES

			E	ach	1	0	1	00	1000	)
1	to	2	ft	23	\$3	00	\$15	00	\$120	00
2	10	3	ft	30	2	50 \	20	00	150	00
3	10	4	ft	35	3	00	25	00	200	00
4	t o	5	ft	40	3	50	30	00	250	00
5	to	6	ft	50	4	00	35	00	300	00
	Par	cel	Post size (2 to 3 ft)	350	each	nrensia	1			

### PEACH TREES (June Budded)

			. I	Each	10	100	1000
6	to	12	ln\$0	13 \$	1 20	\$11 00	\$100 00
12	to	18	in	20	1 50	13 00	110 00
18	to	24	In	25	2 00	15 00	120 00



Picking Peaches from our nineteen year old Orchard still in good condition

# Carman

Ripens third week in July. Yellowish white skin, with creamy white flesh, slightly tinged with red. Good size. Freestone

Carman is accepted among peach growers as the first reliable peach of the season. To be sure, there are varieties which ripen, earlier, but most of them are undersized and clingstone. Carman is grown in nearly all commercial orchards, as the early date of ripening insures good prices.

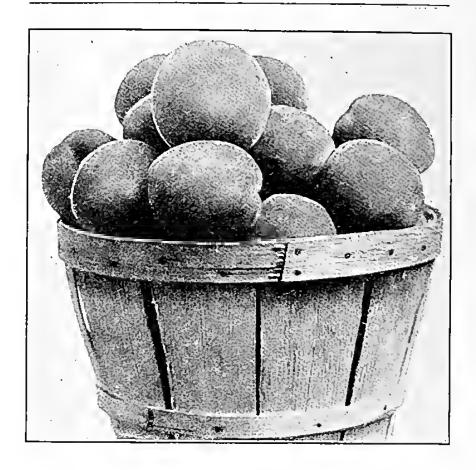
### ALWAYS SELLS READILY

Many people look upon peaches as their favorite fruit, and as Carman comes upon the market before the other varieties are ripe, it holds the field alone. Of course, for early trade of this sort, the fruit should be packed in carriers, as people will wait until the middle of the peach season before huying large quantities of fruit to can and preserve.

### CARMAN SHIPS WELL

For a peach to yield real profits to you, it must ship well. There is no advantage in raising peaches of fine texture with beautiful skins if you cannot get them before the ultimate consumer in good condition. For such an early peach, it will be found an excellent shipper, and if picked at the proper time can be sent long distances without injury.

Carman has white flesh, tinted with red near the pit. It is tender, juicy, large-sized, somewhat oval in shape. The skin is creamy white with a red cheek. All told, it makes a most desirable variety when the appearance, taste and shipping qualities are taken into consideration, and it would probably hold its own among the other later peaches. As it is, it has an insuperable advantage in its time of ripening. The successful growers plan to start the season with Carman. When the crop is exhausted, the pickers can begin picking Hiley, and so on through the season, with no rush or hurry at any time.



# Hiley

Ripens last of July, Yellowish white skin with deep red cheek. Flesh is white and very juicy, Large size, Freestone

Hiley follows Carman in order of ripening, and will be about ready to pick when Carman is well off the trees. As you are doubtless aware, the best system for orcharding peaches is to plant a number of varieties, so that your picking force can move from one variety to another without undue haste or loss of time. Hiley will fit in this scheme perfectly; the crop ripens evenly on the trees and a considerable portion of it may be easily removed at one picking.

### ONE OF THE BEST SHIPPERS

among the early peaches. Hiley will reach the market in good condition, and bring high prices. You may grow fine peaches of the "melt-in-your-month" variety, but if you cannot get them to the markets in good shape, your care and attention are all of no account. Peaches should be packed with great care; it is true that most losses in shipping are due to improper methods of packing, but some varieties will spoil in spite of all your efforts, while others will survive hard knocks and rough treatment and come up smiling. Hiley is of the latter sort, and you should have little trouble with low prices for fruit spoiled while in transit.

### HILEY IS HARDY

Few peaches are more hardy than Hiley—it will please you in this respect. The tree is large and vigorous, grows almost as fast as Belle, with buds which are seldom affected by chilly snaps in the spring. One of its great points lies in its productiveness; it produces great quantities of easily salable fruit. Comes into bearing the third or fourth year. Equally as good for the home as it is for commercial planting.



Delle of Georgia is one of the Best White Peaches Grown-Very Prolific

# Belle (Belle of Georgia)

Ripens early in August. Color creamy white, with red cheek. Flesh is white with some red near the pit. Size large. Freestone

Belle, for some time, has been recognized as the best all-around white peach on the market. It is easily the best shipping white peach of its season, ranking almost with Elberta in this respect. Because of its many desirable qualities it has become standard in the large commercial orchards, and you can find few growers of any importance who do not have a good block of Belle in their orchards. These men know from experience just what trees pay best.

### BELLE PROSPERS NORTH AND SOUTH

Few peaches are as well adapted to different conditions as Belle. Although it originated in the South, and still produces large crops for many Southern orchardists, it has been equally successful in the North. It is, we believe the best white peach for its time of ripening, and we strongly recommend it as a profitable variety.

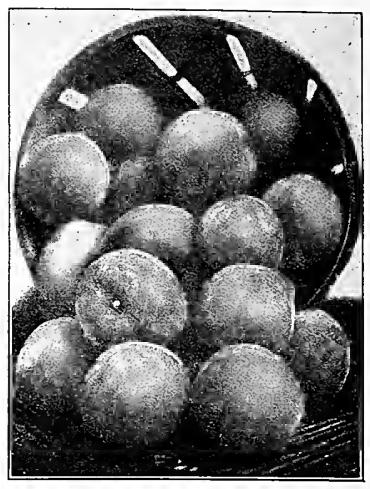
It comes upon the market shortly after Hiley has started to drop off, and will keep your pickers busy without a break.

The tree is a strong grower with an open top; very vigorous. Bears heavy crops in three or four years.

### GOOD FOR HOME PLANTING

Unlike some varieties of peaches, which are desirable more because of their shipping qualities than of their taste, Belle will be found excellent for home use. As it brings better prices in the large markets because of its size, appearance and taste, you will appreciate those qualities in your home.

If you grow peaches for market purposes, or if you wish several peach trees in the garden plot near your home, you will find Belle probably the best peach for the purpose. To the commercial grower it offers a white peach maturing before Elberta, which ships well and brings good prices. To the man with a home it means big, luscious, white peaches—peaches you can be proud to show your neighbors. There's one best argument for the Belle—eat one, and you'll know immediately what it is.



# Elberta

Ripens middle of August. Yellow skin, with deep red cheek. Flesh is golden yellow, red at the pit, firm and juicy. Size runs from large to extra large. Freestone.

There is no peach so widely known as Elberta. It has been the standard for all other peaches almost since the date of its introduction. As a commercial peach it is without a peer. You would experience real difficulty if you attempted to find a large peach orchard without a block of Elberta.

### FRUIT IS LARGE

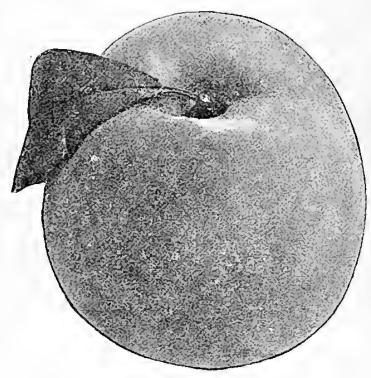
In most localities it will rank as extra large. But its desirability is not based upon the size alone. The coloring of Elherta is practically perfect. The rich yellow skiu is almost entirely covered with dark blush upon the sunny side. This appearance and the uniform size serve to sell it almost on sight. The flesh is juicy and tender yet for every head of the label in the label. and tender, yet firm enough to hold its shape well when canned.

### THE BEST COMMERCIAL PEACH

It has long been considered by experts the one best peach for growers, because, in addition to the merits mentioned above, it ships well and is comparatively free from rot. This means that it can be picked, boxed and shipped without spoilage, and that on the fruit-stand it will look as though it was picked the same morning. That is the real test of a commercial peach; it should not only grow and look well, but it should have stamina enough to still look its best when it reaches the retail agent.

Elberta may be picked a short time before it is entirely ripe, as it has the faculty of some apples in ripening after it has been picked. Most penches would rot before ripening, but Elberta will ripen as though it still hung on the tree. Of course, Elberta must not be treated like a winter apple, as no peach will stand it, but

at picking-time even a few extra days are a great help.



Ray

Ripens August 10 to 20. Creamy white skin, splotched with deep crimson and yellow. Flesh white and firm. Size large. Freestone

Ray is our own introduction, to which we give our unqualified stamp of approval. It ripens about the same time as Belle of Georgia, perhaps a little later, and seems to be fully as good a peach.

### ONE OF THE HANDSOMEST PEACHES

You may say that people do not buy peaches to look at. and you're right. If Ray had no other good points, it would sell upon its appearance alone; but in addition to this, it has a most delicious taste. Although the flesh is firm, it is always tender; while Ray peaches are juicy, they will stand a lot of handling. It takes more than a good appearance to sell peaches to the same person more than once. The appearance draws customers; the taste holds them; what better combination could you desire?

### A DANDY SHIPPER

Ray can stand about as much handling and keep in good shape as any peach we ever saw. All peaches must be handled pretty tenderly, just because of the luscious qualities which make them so desirable, but Ray seems able to endure more rough treatment than the rest.

Do not think that Ray is a novelty or an experiment! It has been thoroughly tested and is now being grown upon thousands of trees in numerous orchards. In fact, we have planted many thousands of trees ourselves, which shows exactly how much confidence we have in it. When a new peach has been well tried out, the men who first plant it and are able to place it upon the market first are the men who get the large profits. Peach-growing is profitable at all times, but when a desirable new sort comes into the market it may sell for a dollar a basket more than the older, well-known varieties.

The white peach is considered by many people more tender than the yellow. Whether this is so or not, the idea is strong enough to make them demand white peaches. We prefer white peaches for table use and yellow peaches for preserving and canning.



Starting Picking Greensboro Peaches-July 1922

# **Brackett**

Ripens after Elberta. Orange-yellow skin, tinged with carmine. Flesh is deep yellow, highly flavored. Size is large to very large. Freestone.

Some years ago a well-known nursery firm of Georgia discovered a new variety of peach possessing certain points of quality and high fruiting capacity that made it more than usually desirable.

Not only was this new variety tested by the discoverers, but trees were sent to fruit growers in other parts of the country with a request that the newcomer be carefully tested and accurate records kept of its performances. When the reports came in they indicated that the new peach was even better than expected, and the firm felt justified in introducing this new variety under the name of "Brackett."

The American Pomological Society set its stamp of approval on the Brackett and entered the name on the records of the Society. Most Northern nurserymen failed to sense the value of this new variety, but a thorough trial in our orchards convinced us that the Brackett is worthy of general planting.

# BRACKETT A THREE POINT WINNER—IN COLOR, IN SIZE, IN QUALITY

Brackett ripens in our big commercial orchards a few days after Elberta. The fruit is rich yellow, with dark carmine cheek. The size runs fully as large or larger than Elberta, and fruits weighing 5 to 6 ounces are common. Flesh is deep yellow, extremely juicy, and is absolutely freestone. In every case the Brackett has proved the equal of Elberta, and in many cases the Georgia growers consider it a more profitable sort. One Southern peach grower claims that Brackett averages 50 cents a bushel higher than other varieties.

We have a limited stock of trees which have been grown with extreme care. This block of Brackett was propagated from buds cut in our own bearing orchards; therefore we know the trees are absolutely true to name. The commercial grower or the home orchardist who plants the Brackett will make no mistake either from the standpoints of production or profit.

We accept Liberty Loan Bonds, at face value, for all purchases.

### GENERAL LIST OF PEACHES

The ripening periods of the different varieties as here indicated are based on our observations at Berlin, Maryland.

- CHAMPION. Ripens first of Angust. Freestone. Fruits creamy white with red cheek.
- Early Wheeler (Red Bird Cling). Very early, high colored peach, good size, firm, excellent shipper. Flesh white, one of the most attractive peaches in the orchard.
- Ford Late. White; freestone; ripens September 15.
- FOX. Ripens middle of September. Skin and flesh white. Freestone. The fruit is of unusually large size, high quality, and in some of the well-known fruit sections it is one of the desirable market sorts.
- Frances. Ripens from Angust 25 to September 1. Skin yellow with white and yellow flesh. A desirable variety to follow Elberta.
- Greensboro. Ripens June 15 to July 10. Skin yellow-white with a crimson cheek. Flesh white, of excellent quality, ripening perfectly to the pit. Freestone. In our orchards this has proved to be an exceptionally good variety, and in some of the commercial orchards in our neighborhood is considered an important part of the crop. The fruit is somewhat tender, therefore it requires extra care in shipping.
- J. H. Hale. Yellow. Very large in size, and globular in shape. Skin is thick, smooth and without fuzz. Flesh deep yellow, fine grain, firm, excellent quality. Good shipper. Ripens immediately after Elberta.
- **HEATH** (White Heath Cling). Ripens from September 1 to 25. Skin and flesh white, with slight tinge of crimson. Cling.
- IRON MOUNTAIN. Ripens the last days of August. White skin and flesh. Freestone. This is one of the popular varieties in New York, where many peach-growers depend on it for their main crop. The fruit is large and of high quality. An unusually good grower.
- Krummel. Ripens September 10 to 25. Skin yellow, overlaid with crimson blush. Freestone. The fruit is nearly round, quite large. Flesh is fine grained and has a delicious flavor. Krummel grows well in the northern or southern sections.
- Late Crawford. Ripens few days after Elberta. Superb in size and shape, splendid yellow with dark red cheeks. Flesh deep yellow.
- Mamie Ross. White; freestone; ripens fourth week in July.
- Rochester. This is a new early yellow flesh peach of Crawford type. Quite popular in some localities. High quality.
- Salway. Ripens September 10 to 25. Skin yellow, overlaid with chocolate-red. Freestone. Fruits quite large, of excellent flavor, and in many cases considered one of the desirable sorts for canning and preserving.
- Slappey. Ripens July 12 to 25. Skin and flesh yellow. Free-stone. One of the finest early varieties; in form, it much resembles Elberta.

### **Apricots**

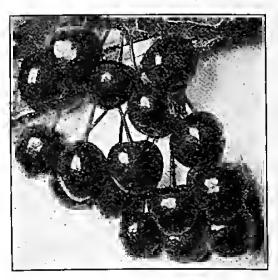
			Each
2 to 8	ft		 SJ 70
4 to 5	fi		 1 25
	-	1 1 1 / 11 .	

Harris. Large, bright yellow, with red cheeks; flesh juicy; of good quality.

Parcel Post size (2 to 3 ft.), 90c each prepaid.

## Cherries

It may be said that as a general proposition Sweet Cherries will be most successful on bigh land and in mountainous districts,



while Sour Cherries tbeir greatest perfection on lower levels and in lighter soil. In either place it will be well to select, if possible, a light loam. gravel, or similar soil, although cherries will thrive in any place that is not damp. The planter should bear in mind that success with cherries cannot he attained in a place that is not well drained.

Cherry trees do not require any great amount of pruning. It is necessary to cut

back the trees immediately after planting, and to shape the head while the trees are growing; limbs that cross each other should be cut out to let in the sunlight, and, of course, all dead limbs should be removed. It is important to remember that the fruit is borne only on wood that is two or three years old. Cherries are not seriously affected by insects or fungous diseases; the various sprays needed are given in the section devoted to spraying, pages 9 to 11.

Cherries that are properly and attractively packed usually sell for good prices.

	~		•			Each	10	100
2	to	3	ft	 		\$0 70	\$ 5 00	\$ 40 00
3	10	-l	f1	 		90	7 00	- 60 00
						1 25	10 00	80 00
						1 50	12 00	100 00
	73		7 TO 4	 /O 1 - O	e. \ 00.		3	

Parcel Post size, (2 to 3 ft.), 90c each prepaid. Note—Ask for special prices on Cherry Trees in lots of 300 or more.

#### Sour Cherries

Montmorency. Ripens in early June. Fruit bright red, with solid, juicy flesh, richly flavored. One of the largest of the sour varieties. The tree is hardy, healthy, and extremely prolific, bearing full crops even in unfavorable seasous.

Richmond (Kentish Virginia). Ripens from middle to latter part of May. Fruit light red, of medium size, and very sour. Every landowner should have a few Richmond trees in his orchard. They seem to be at home in almost every section, are thrifty, healthy, and free bearers. For early market, Richmond is the best.

#### Sweet Cherries

Bing. Dark brown or black. Good for the home garden.

SPANISH. Ripens early in June. Fruit yellow, quite large, and of good flavor. The tree is a vigorous grower, bearing fruit freely.

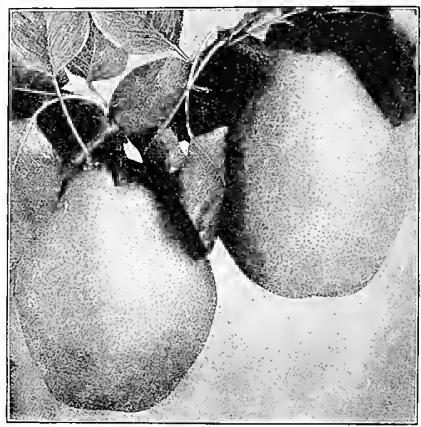
Tartarian. June. Fruit purplish black; tender, juicy flesh of pleasant flavor. The trees are strong-growing, immense crops every year. The fruit is extra-large.

Wood. End of June. Fruit light red, larger than most varieties, with rich, sweet flavor; hangs well on the tree. Trees are reasonably strong growers and free bearers.

Napoleon. Yellow, large, prolific bearer.

## Harrison-Grown Pear Trees

Fine flavor, reliability, profit, long life of trees, and general goodness make pears a staple fruit. They are good to have in a home-orchard, on a lawn, or about a farm—for home use. They are making money for many men, the income of whose farms is increased considerably by the returns from the pears the owners sell.



As to varieties, Kieffer is par excellence the kind for commercial orchards on a large scale, on account of the sure crop, the quantity yielded, and the ability of the fruit to stand handling. Bartlett is not far behind, however. It is a summer pear, of finer quality for eating fresh than Kieffer, but it pays for this in that it is so mellow and tender that it will not stand so much handling.

Anjon, Duchess, and Seckel need no introduction to the majority of planters, and each is suited to a special condition, under which it is nnexcelled. A careful selection of sorts will give ripe pears from July to the following May, which should be the aim in a home orchard.

Light or sandy soils are not so good for pears as heavy loams or clay. Pears stand more water than peaches or apples, too, but still should not have wet feet—a requirement that holds good generally in fruit-growing. Always avoid too much tillage, nitrogen, and stable manure—give more potash and phosphoric acid.

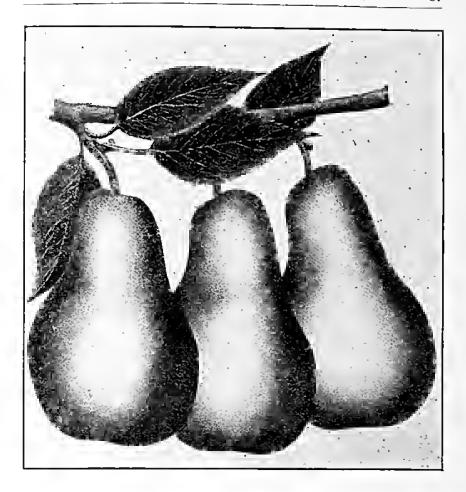
Try to get the trees to begin ripening wood and fruit earlier in season than apple trees.

Pear trees should be pruned thoroughly when dormant; rarely is it advisable to do much cutting during the growing season.

Kieffer—Winter. Fruit large to very large; skin yellow, with light vermillion cheek. Flesh brittle, very juicy. Most popular canning pear. Keeps well in ordinary storage.

#### Prices of Kieffer Pear Trees

				Each		10		100	1000
3	to	4	ft	\$0.70	\$6	00 5	850	00	\$400 · 00
4	t o	5	ft	80	7	00	60	00	5no 00
			ft			00	70	00	600 00
Б			ft					00	700 00
	Раг	cel	Post size (9 to 3 ft	1 700	daga	proposid	•		



## Bartlett Pear

Summer. A golden-colored pear, with a red cheek on most specimens. Bartlett is extra good for canning

Bartlett mellows and is excellent for cating very early in the fall, yet when picked a week before it is ripe, and properly stored, will keep till late. Flavor delicious and musky; flesh buttery, rich and juicy. One of the finest pears that grows to eat raw. A mingling of the flavor of Bartlett pear and quince gives about the finest taste of any food this world's folks have. Bartlett trees bear early, produce enormous crops, and are not nearly so subject to damage by insects and disease as some other sorts. The trees do especially well with high culture.

Bartlett pears always sell on the market even when other sorts are not in great demand. The fruit is so handsome and appealing that it pays to pack it in fancy containers. Hampers or bushel boxes are best adapted. The fruit ought to be carefully sorted and graded, wrapped in tissue paper, and arranged in the container in practically the same way that you pack apples. Pears are sometimes packed in peach carriers and sell to good advantage. Plain fruit can be sold without wrapping, in small hampers or boxes.

One or two Bartlett pear trees in the city yard will furnish a considerable amount of fruit; a half dozen will supply the family with fresh fruit and a surplus for preserving.

#### PEAR TREE PRICES (Except Kieffer)

	Each	10	100
2 to 3 ft	\$0 70	\$ 5 00	\$ 40 00
3 to 4 ft	90	7 00	60 00
4 to 5 ft	1 25	10 00	80 00
5 to 6 ft	1 50	12 00	100 00

Parcel Post size (2 to 3 ft.), 90c each prepaid.

#### OTHER STANDARD VARIETIES OF PEARS

Anjou (Buerre d'Anjou). The fruit is at its best in late October and early November. Color greenish yellow, with clear white flesh. If the fruit is stored in a cool dry place, it will keep until the winter holidays. The tree is a vigorous grower and bears freely, but it does not come into bearing quite as early as some other varieties.

Clapp's Favorite. Large, fine grained and juicy.

Duchess (Duchess d'Angouleme). Ripens about the middle of October. Fruit is extra large and of exceptional quality. Trees begin to bear when quite small.

Le Conte. Fruit large, with a smooth yellow skin. Flesb white, firm, and juicy. Trees are free-hearing and vigorous in growth; considered a desirable variety to use as a pollenizer for Kieffer.

Seckel. Ripens in late September. Fruits medium in size, but make up for this in quality, as it is, possibly, the finest flavored pear on the market. Particularly valuable for home planting.

Winter Nellis. Ripens mid-October and early November. Fruit dull russet, of medium size, and finely grained.





Plum trees require no more care than pear or peach trees. They are easy to grow, thrive well under ordinary conditions, and can be planted almost anywhere. One of the desirable places for planting plum trees is in a poultry-yard or garden, as the fowls will not harm the trees nor eat the fruit.

ABUNDANCE. Ripens in mid-July. Skin light amber-color, turning to hright cherry-red. Flesh is light yellow and very juicy. One of the best of the Japanese varieties.

Abundance Plums	Each	10
2 to 3 ft	\$0 70	<b>\$</b> 5 00
3 to 4 ft	90	7 00
4 to 5 ft	1 25	10 00
5 to 6 ft	1 50	12 00
Parcel Post size, (2 to 3 ft.), 90c each prepaid	l.	

BURBANK. Ripens in late August and early September. Skin nearly red. Flesh deep yellow, sweet, and of a peculiar flayor. A hybrid Japanese variety.

Bradshaw (Red). German Prune (Purple).

Red June. Ripens about mid-August. Skin vermillion-red. Light yellow flesh. Fruit medium to large, size ranging in quality with the best of the Japanese Plnms.

Italian Prune. One of the best varieties for drying, cooking or dessert.

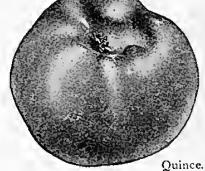
Lombard (Red).

SHROPSHIRE DAMSON. Ripens in September. Fruit dark purple, of medium size, and highly recommended for preserving. A variety that is one of the hest for the North and succeeds well in the South.

Qı	unce	
•	Each	10
2 to 3 ft	\$0 70	\$ 5 00
3 to 4 f1		7 00
4 to 5 ft	1 25	10 00
Parcel Post	t size, (2 to	3 ft.),
90c each prepa	id.	, -
Champion.	Orange -	vellow.

Large, oval fruit. Very extensively cultivated.

Orange. Bright yellow. Nearly round in form and with an exceptionally short neck.

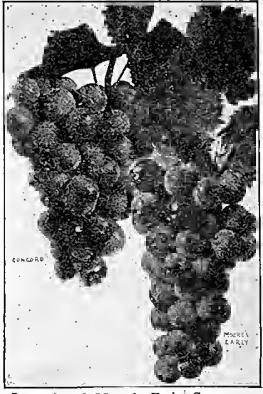


Grapes

Soil seems to make little difference to the success of grapevines, though it is probable that a heavy clay is better than a

Vines live sandy soil. among rocks, on deep hillsides, and on rich They bottom lands. will grow in all parts of the world, north and south, on highlands and on lowlands, and seem to thrive nearly as well in one place as in auother. As with most fruits, drainage is es-sential, and rarely will grape-vines thrive and produce where water stands for any length of time.

Newly planted vines should be mulched heavily with strawy manure for a space of about 2 feet around the roots. Add whatever commercial fertilizer the vines may lack, as indicated in the chapter on feeding plants. For the first season the canes may be tied to stakes or allowed to run on the ground; after that they should be trained on trellises.



Concord and Moore's Early Grapes

trellises.	Prices	of Grap	oc Vines-	-2 Xe	ar	
_		Ea	eh	10	100	1000
Concord (Black)		\$0	25 SI	75	\$12 00	\$100 00
Delaware (Red)			-30 = -2	2 50	20 00	150 00
Moore's Early (	Black)		30 2	50	20 00	150 00
Niagara (White)			30 3	2 50	20 00	150 00
			e Vines-	-1 Ye	ar	
		Ea	ch	10	100	1000
Concord (Black)		\$0	20 SI	L 50	\$10 00	\$ 75 00
Delaware (Red)			25 1	2 00	15 00	125 00
Moore's Early (I	3lack)		25 3	2 00	15 00	125 00
Niagara (White)	)		25	2 00	15 00	125 00
Parcel Post Pric	es—Sho	uld yon	desire n	s to s	hip by Par	cel Posi.
add two cents						
A 1 7)			_		_ ~ _	

Concord. Ripens in early August. Fruit dark purple, almost black. Bunches of big berries, juicy, sweet, and become the most popular grape in the country, and, taking the entire grape territory as a whole, more Concords are now in bearing than any other variety, nor does any other variety seem to succeed over such a wide range of territory in so many different soils. The vines are extremely strong growers and have sufficient vitality to overcome most of the troubles to which grape-vines are subject. The fruit matures early, sbips well, and sells well.

Moore's Early. Ripens a little before the Concord. Very deep black, unusually large, and of extrafine quality. The bunches are medium size, but are beld together firmly. They stand handling and shipping unusually
well and have an established reputation on all markets.
Moore's Early is one of the most profitable varieties.

DELAWARE. Ripens a little later than Concord. Berries are deep red and carried in small, compact bunches; the skin is thin, but quite firm. The flesh is sweet and of the best quality.

NIAGARA. Ripens in late August. Leading white market variety. Bunches of berries large; color greenish white. changing to pale yellow when fully ripe. Bunches and berries large; excellent quality.

## Small Fruits for Home Gardens

If you do not have space for an orchard, or even a few apple, peach, or pear trees, surely you ought to provide room for some of the small fruits. Currants, raspberries, and other bush fruits can be grown in ont-of-the-way places, and a dozen or twenty-five plants will provide fruit for a medium-sized family.

#### CURRANTS.

40e each, \$3 for 10, \$20 for 100,

Fay's (Red) Wilder (Red)

Parcel Post Prices-Should you desire us to ship by Parcel Post, add three cents for each plant when remitting.

Fay's Prolific. Best of all the red Currants. A great bearer, with long stems. Subacid.

Wilder. Strong grower, quite unusually productive, and of extra-good quality.

#### GOOSEBERRIES.

40c each, \$3 for 10, \$20 for 100.

Parcel Post Prices-Should you desire us to ship by Parcel Post, add three cents for each plant when remitting.

**Downing.** One of the old reliable varieties. Fruit is quite large, pale green in color, and of splendid quality. Bushes are vigorous growers.

Houghton. This variety rarely fails to produce a crop every year, and usually the bushes are loaded to the limit. The berries are of medium size, and the plants are extremely hardy and healthy.

#### RASPBERRIES.

60c for 10, \$1.00 for 100, \$30.00 for 1,000.

Parcel Post Prices-Should you desire to ship by Parcel Post, add two cents for each plant when remitting.

Cumberland. Ripens about mid-season. Fruit jet-black, unusually large and handsome in appearance. Plants healthy, vigorous, hardy, and productive.

Eureka. One of the earliest varieties. A black berry of good size and especially valuable for early market.

Cuthbert. Late. Fruit medium large in size, deep rich crimson in color. Unquestionably it is the leading red variety, when quality, productiveness, and general hardiness is considered.

King. Probably the earliest red variety. Plants are strong growers and quite productive for so early a sort. Early.

LOUDON. Red, medium to large, good cropper.



Rancre (St. Regis) Raspberries

.Come to Berlin at any time of the year and see our nurseries. Let us know when you will arrive and an automobile will be at your service.

#### RASPBERRIES, continued

RANERE (St. Regis). Fruit ripens very early, bears extremely heavy crops that sell for fancy prices, being so early; then in summer, until frost, gives fair to good pickings, dependent in part on the season. Extremely hardy and vigorous and free from disease.

Plum Farmer. Black, very large; heavy bearer.

Golden Queen. Late. Fruit almost identical with Cuthbert, except that it is a deep yellow. Bushes abundant bearers.

#### BLACKBERRIES.

60c for 10, \$4.00 for 100, \$30.00 for 1,000.

Parcel Post Prices-Should you desire us to ship by Parcel Post, add two cents for each plant when remitting.

ELDORADO. Berries of enormous size and shiny, jet-black in color. Vines are strong, vigorous, and rarely fail to produce abundant crops.

early HARVEST. A very early berry, ripening from 10 days to two weeks before any other. Bears very full every year. Excellent quality, good size; an extremely valuable berry for early market. Sell at sight at fancy prices.

ICEBERG. Fruits extremely light in color; might be called a "white" black-berry.



Blackberries

Blowers, Lawton, Rathburn, French Lawton, Merserean, Snyder, Ward.

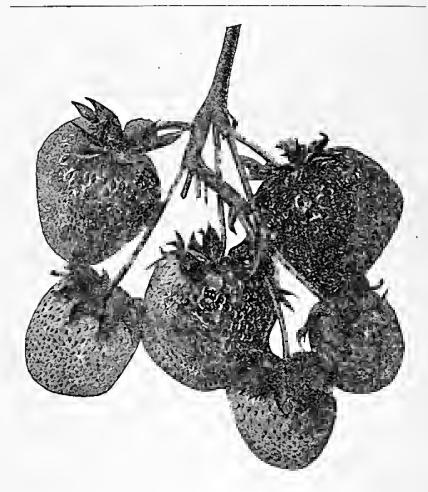
#### **Dewberries**

60c for 10, \$4.00 for 100.

Parcel Post Prices-Should you desire us to ship by Parcel Post, add two cents for each plant when remitting.

Mayes (Austin). Black berries of large size and excellent flavor are produced in large quantity.

Lucretia. Fruit jet-black and larger than other varieties. By many growers this is considered one of the best of the dewberries, for the plant is a strong grower and bears enormous crops.



## Strawberries

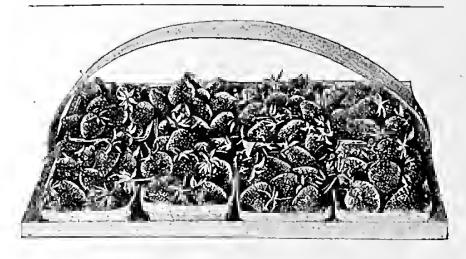
No home garden is complete without a collection of Strawberries. We have reduced the number of varieties, yet we have retained the eream of the list.

Land intended for strawberries should be put in first-class condition before the plants are set. Plant in the spring. The matted row is the only practical commercial system. The hill system is suitable for gardens, where the plants are for recreation and entertainment rather than for the value of the berries they produce. When planting by the matted-row system, put the plants in rows about 4 feet apart and 15 inches apart in the rows. Let them make runners all summer, and by fall you will have a thick row as wide as you permit the runners to set crowns. North of southern Pennsylvania mulches are necessary to protect plants from eold, as well as to keep the berries out of the dirt, but south of that the straw is not necessary for winter protection.

Parcel Post Prices-Should you desire us to ship by Parcel Post, add 10 cents for each 100 plants when remitting,

#### **EVERBEARING**

Progressive and Superb	0 50	\$1 30	\$8 00
All other varieties	25	85	5 00
Note-We ship strawberry plants in the	spring	only	



### Everbearing Strawberries

Progressive. Pre-eminently a home-garden berry, although the fruit may be shipped short distances if properly packed. The method of raising these berries is the same as for the other sorts, excepting that for the first season all biossoms that come before the first or middle of July should he cut off. The berries are of medium size, but the plants bear so freely that one forgets the size and is amazed at the quantity; and the supply does not fail until after severe frosts come. The herries are delicious during the whole season. See prices in regular list.

Superb. This variety is well named, and it is often a question whether Superb is not the equal of Progressive. So far as growth is concerned the two are almost identical, but Superb does not bear such great clusters of fruit. Superb seems to be a better variety for the North than the South.

## Early Strawberries

Mitchell's Early. Extra early. Healthy, rampant, many crowns; herries scarlet, rich, mild, acid.

Campbell's Early. This berry has "made a hit" with growers in New Jersey, who say it is productive and profitable.

Premier. Extra early. Fruit large, deep red clear through to the center. Specially recommended for home use and in markets.

#### Midseason Strawberries

Berries uniform, shapely, rich dark red, mild and delicious, very juiey, and handsome; sell quickly. Plants are tall, compact; stalks strong; leaves light green. Abundant runners and an unusual number of crowns. Yields are wonderful. Blossoms are perfect but do not fully fertilize themselves and need other sorts near. The name is suggestive of the results this variety hrings—often a gold mine would fall behind this Strawberry in hringing profits. Our best-paying early berry.

Big Valley. Because of its high quality it is recommended as a home garden berry. In size of fruit and general characteristics it is similar to New York.

#### MIDSEASON STRAWBERRIES, Continued

- BUBACH. Large size and handsome color are its most valuable characteristics. Color is a beautiful bright red.
- Dr. Burrill. A delicions variety for desserts and unsurpassed for canning. Fruit quite solid and therefore is a good shipper.
- Glen Mary. Strong, upright-growing, large, with dark green foliage. Produces truly remarkable crops when planted in rich ground.
- HAVERLAND. A medium-early variety of fine appearance. Berries are medium to large, rich, bright red.
- Lupton. A berry that is in favor in northern markets; good size; bright color.
- Missionary. Early. Medium size; good color and fine flavor.
- New York. A popular sort for home gardens and nearby markets; large; few seeds; and very sweet.
- PARSONS. Berries begin to ripen at mid-season and continue until Gandy comes in. Dark red, thick, blunt, mild.
- Senator Dunlap. A sure-crop variety that is desirable for the home garden and for the commercial grower.
- Tennessee. Early. Medium size; long; bright; fine-grained, juicy. For western sections.
- Warfield. Early. Rampant grower, with many runners. Berries glossy, dark red, rich, exceedingly juicy, very firm.

#### Late Strawberries

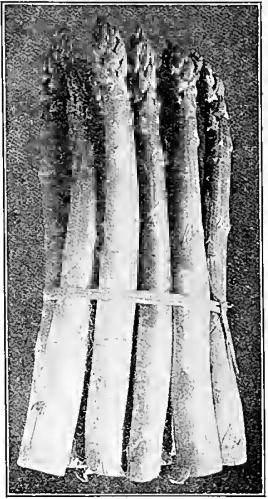
- Gandy. One of the latest of all Strawberries. Not only does it bring the very highest prices, but yields tremendous crops of a quality that leaves nothing to be desired in flavor, texture, color and keeping qualities. Bright red, with somewhat smooth surface. Foliage broad and dark green Berries are borne on long, upright stems, well above the leaves and dirt. Will not spail if picking is neglected for a few days after they are ripe. As a late market sort and long-distance shipper, the best kind we have grown.
- Aroma. Late. Strong, sturdy plants; abundant crops nearly always, even when weather and soil are unfavorable.
- Big Joe. Brilliant red. with bright green calyx; flavor delicious; splendid for table or preserving.
- Big Late. Berries are quite large and brilliant red in color. Ship well and arrive in market in good shape.
- Brandywine. Late. Strong, upright with erect fruit stems. Abundance large berries; good color, shape, and fine flavor.
- Chesapeake. Late. Fruit uniformly large, firm, and without green tips; does best in rich damp land.
- McAlpin. A new berry: exceptionally strong grower; an excellent sort for local markets.
- Sample. Late. Large size, excellent quality; bright red, very firm, rich. A standard shipping variety.

Asparagus

The preparation of the bed should be made in a most thorough manner, as it is to last for a mumber of years. A deep, sandy loam with an abandance of decayed organic matter is the best soil.

Planting best done in the spring as early as the soil can be worked in good condition. Ran furrows with plow and clean out with shovel to a depth of 1 foot. Place well-rotted stable manure thickly in the trench, then just a slight covering with the soil, on top of which place the crowns about 2feet apart; spread out the roots and cover them very shallow. After the plants start to grow, work the soil to them gradnally until it becomes level. The plants should be frequently cultivated and kept clean.

The dead tops should be mown off in the fall and furrows should be thrown on the rows from each side, and the middles



Palmetto Asparagus

cleaned out. This will cause the bed to warm up early in the spring.

If big shoots are wanted you must mannre and fertilize heavily, for on the fertility of the soil depends the profit of the crop. Five hundred pounds of kainit to an acre, applied in the fall when bedding, and five hundred pounds of fish or tankage, and five hundred pounds of acid phosphate harrowed in, in the early spring, will answer where commercial fertilizers are used. Asparagus is a gross feeder, and the soil can scarcely be made too rich.

Conover's Colossal. A rapid-growing variety, and often ready for cutting the second year after planting. The stalks are quite tender, highly-flavored, and of extra-fine quality.

Palmetto. Ten days to two weeks earlier than most other varieties. The stalks vary from dark to light green, are quite large and of exceptionally good quality.

#### ASPARAGUS ROOT PRICES

50c for 10, \$2.00 for 100, \$10.00 for 1.000, Parcel Post Prices—Should you desire us to ship by Parcel Post, add fifteen cents for each 100 roots.



Sturdy Norway Maples.

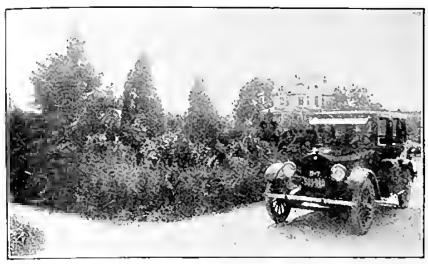
## Nut Trees for Shade and Profit

Parcel Post-We do not ship nut trees by Parcel Post.

BUTTERNUT.		
	Each	10
2 to 3 feet	\$2 00	\$17.50
CHESTNUT-American Sweet.	•	•
3 to 4 feet	2 00	17.50
4 to 5 feet	2 50	22 50
PECAN-Seedlings from selected nuts.	•	
7 to 8 feet	3 00	25 00
8 to 10 feet	4 00	35 00
10 to 12 feet		45 00
PECAN-Indiana.		
3 to 4 feet	2 50	20 00
WALNUT-English. Mayette,		~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~
3 to 4 feet	2.50	20 00
	~ 00	20 00
WALNUT-Black. Seedlings from selected nuts.	0.00	
8 to 10 feet	2 00	15 00
		25 00
WALNUT-Thomas, Black. 3 to 4 feet		
3 to 4 feet	2 50	20 00



English Walnuts-The most popular nut.



Assorted Evergreens to Protect the Home and Beautify Grounds,

## Own Your Own Home and Beautify Your Surroundings

By G. Hale Harrison

G. Hale Harrison is the chief salesman for our large fruit projects, in which capacity he comes in touch with the markets of the country. Most of our fruit is sold direct to the distributors, although a portion goes through some of the large fruit exchanges.

Something more than a decade ago a bulletin entitled "Beautifying the Home Grounds" was issued by the United States Department of Agriculture. I cannot refrain from quoting certain paragraphs which appeared therein, and which have a direct bearing on the planting of trees and shrubs on home grounds:

"The appropriate use of trees, shrubs, and vines in the adornment of city, village, suburban or country home grounds gives a charm and beauty which is interesting and plensing to passers-by as well as to the occupants of the bouse. Plants are a means of expressing restfulness and beauty; their changing aspect with the succession of the seasons heightens their pleasing effect and relieves monotony.

"In arranging home grounds the aim should be to hide, by means of trees and sbrubbery, all objectionable buildings or portious of the place, and also to sbut from view all unsightly objects maintained by neighbors. Locate the trees and shrubs so as to allow an uninterrupted line of vision where the outlook is pleasing, and so locate the plantings as to afford the greatest protection from winds and undesirable surroundings consistent with good landscape effects.

"Pleasing effects in shrubbery plantations come from massing sorts so as to produce a normal display every year. Shrubs should be studied not alone from the standpoint of the size, color, and production of bloom, but the time of leafing should also be noted. The color of the leaves during summer as well as in autumn is also important, but most important of all is the time the leaves fall, whether early or late, or whether they remain on all winter."

The whole bulletin is really devoted to showing the advantages of making the outside of a home fully as beautiful as the inside, and to show that a hedge of privet or barberry is far more beautiful than the most elaborate fence ever constructed. It shows, too, the advantage of grouping low-growing evergreens or flowering shrubs around the foundation walls.



Norway Maples have no superior for street planting.

#### HOW TO FIGURE PRICES

Each Rate-In buying fruit trees, less than 10 trees go at "each"

10 Rate—10 or more go at the 10 rate price.
100 Rate—30 or more trees go at the 100 rate.
1000 Rate—300 (or more) of a kind (as 300 apple, 300 pear, 300 peach, etc.) go at the 1000 rate.
Note—The same applies to all other trees and plants.

Norway Maple. The leaves are typical of the green, fading to golden yellow in fall. Trunk and branches are sturdy and strong, giving an effect of ruggedness to the entire planting. Branches and foliage are thick and compact growing, and the head, which is round-topped, is carried well above the ground.

					ch	10	)	1	00	1,000
114	to 155	in.	eal\$	5	25	\$20	00	\$150	0.0	\$1,000 00
115	to JB	in,	cal	3	00	25	00	175	00	1,250 00
134	to 2	in.	$-\operatorname{cnl}_1,\ldots,$	1	00	35	00	250		1,750 00
2	10 景焰	in.	-cal	5	50		00	350		2,500 00
245	to 3	ìn.	cai	7	00	60	00	400	00	3,000 00

Maple, Sugar (A. saccharum). A handsome shade tree for street and lawn. The leaves are green in midsummer, but later turn to shades of scarlet and orange, making a heartiful sperimen tree from spring until fall. The growth is thick, and the tree develops into a large, stately specimen.

			1.4			-	~		,,,	4,000	Ų.
G	to	S	feet\$	1	50	\$13	50	\$ 85	00	<b>₽</b> 600	00
			<b>-f</b> eet			15	00 i	100	00	800	00
			in, enl <i>t</i>			45	00	350	00	2,500	00
246	to	3	in, cal	7	00	60	00	400	00	3,000	00

(A. dasycarpum). It is the color of the Maple, Silver maple. The underside of the foliage glistens like silver, while the top is light green. The mrthod of carrying the leaves on the branches seems to make the tree alive with silver and green flashes. The Silver Maple is a rapid grower and a good street and ornamental tree.

	Each	10	100	1,000
6 to 7 feet	\$0-35-	· \$-6-00	\$ 50 00	· \$ 400·00
S to 10 feet	. 1 00	. 8 00	70 00	600.00
- 1¼ (o 1½ in. cal::	. 1 50	10 00	90 00 1	···800 00
- 1 % to - 1当 in, cal	. 2 00	15-00	-125 - 00	1,000 00
1¼ 1σ 2 in. cal		20 00	150 - 00	1,250 00
2 to 2½ in, cal		25 - 00	175 - 00	1,500 0 <b>0</b>
$2\frac{1}{2}$ to 3 in cal	. 4 00	35 00	275 00	2,000 00.

Maple. Schwedler's (A. Schwedleri).—The rich garb in spring, summer, and fall makes this variety of particular value. When the leaves first put out they show varying shades of purple and crimson, changing to dark green in midsummer, and then in fall assuming times of brown and red. A most desirable tree for lawn specimens.

		. Each	10
8 to 10 feet		· · · · · · · \$3 50	\$30 00
1¼ to 1½ in. cal		4 00	35 00
11/4 to 19/4 in. cal		5 00	40 00
1% to 2 in cal		6 00	50 00
Maple, Ash-leaved (Acer Negundo Each	10	100	1,000
6 to 8 feet	\$ 6 00		
8 to 10 feet 1 00	8 00	\$ 50 00 70 00	\$ 400 00 600 00
114 to 115 in cal 1 50	10 00	90 00	800 00
$\frac{116}{10}$ 10 $\frac{13}{10}$ in. cal 2 00	15 00	125 00	1,000 00
$1^{n}_{11}$ to 2 in cal 2.50	20 00	150 00	1,250 00



Pin Oak-One of the most popular and satisfactory of all trees for street and lawn planting

## The Oaks

Pin Oak (Q. Palnstris).—This very handsome tree is particularly adapted for lawn and avenue planting. Has finely divided leaves of deep green which turn to red in fall; and drooping branches. Grows rapidly. Fibrons-rooted and transplants well.

	Each	10
4 to 5 feet	S1 00	\$ 7 50
θ to 6 feet	1.50	12 50
6 to 7 feet		17.50
7 to 8 feet		20 00
8 to 10 feet		25 00
-14 to -15 in. cal	4 00	35 00
1½ to 1强 in. cal	5 00	45 00
Red Oak (Q. Rubra)—American Red		
4 to 5 feet		
5 to 6 foot	\$1.00	\$ 7 50
5 to 6 feet	1 50	12 50
Scarlet Oak (Q. Coccinea).	*	-
5 to 6 feets	1 50	\$12.50
6 to 7 feet	2 00	17 50

## Oriental Plane

(Platanus orientalis)

A well-known tree; extensively used in street plantings, for which purpose it is particularly well adapted, as it resists dust and smoke. Has a wide, rounded head, and heavy, thick trunk and branches. Its dense foliage makes a desirable shade. The bark has peculiar characteristics in that in the early spring it is extremely dark gray, and during the summer splits and drops off showing the new white bark underneath.

8 to 1 11/4 to 11/4 to 11/4 to 13/4 to 2 to	8 feet	1 25 1 50 2 00 3 00 4 00	10 \$ 7 50 10 00 12 50 17 50 25 00 35 00	100 \$ 50 00 75 00 100 00 125 00 175 00 250 00	1000 \$ 400 00 600 00 890 00 1,000 00 1,500 00 2,000 00
-	21/3 in, eal		35 00 45 00	250 00 400 00	



Lombardy Poplar

## Poplar

Carolina (Populus carolinensis). An excellent tree where rapid growth is desired. Its upright growth permits of comparatively close planting, which makes this species of popular use for screens.

				Each	
6	to	7	feet	\$0 60	\$ 5 00
7	to	S	feet		7 00
8	to	10	feet	1 00	9 00

**Lombardy** (*P. nigra*). A tall, spiral-like tree, often attaining a height of 100 feet to 150 feet. It is a rapid grower, distinctly ornamental and beautiful, and is much used for screens and in formal plantings.

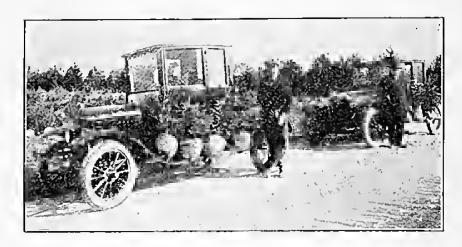
		SCL	еспу	u,	Ju.	111	LO	11°11.	ш	_{H	u	1[1	nţ	S.									
		_																		Each		10	
			feet																		Ş	7	00
			fee																			9	00
10	to	12	fee	t					٠.,		٠.					 	 	 	1	50		12	50
			fee																			20	
			feet																			30	
Τι	lip	P	opla	r (	Li:	rio	lei	nđr	on.	Τ	ul	jp	if€	r	o).								
10	to	12	fee	t			٠.									 	 	 5	\$3	00	2	25	on
12	to	14	feet		٠.											 ٠.	 		4	00		35	



A fine specimen of Golden Barked Willow.

## GENERAL LIST

OF DECIDUOUS SHADE AND ORNAMENTAL T	REES
ASH-Black (Fraxinus Nigra). Each	10
7 to S feet	\$12 50
8 to 10 feet 2 00	17 50
10 to 12 feet	22 50
BEECH-Purple (Fagus Atropurpurea).	
7 to S feet	\$55 00 CE 00
10 to 12 feet 8 00	65 00 75 00
ELM-American (Ulmus Americana).	10 00
One of the most distinctive of our native trees and atta	ains Its
most majestic growth in the New England States and ale	ong the
Atlantic Coast. The wide-spreading, graceful, curved b	ranches
grow up in form like the outline of long flowers in tall vas	es.
5 to 6 feet\$0 75	\$ 6 00
6 to 7 feet	7 50
7 to S feet	12 50 17 50
8 to 10 feet	20 00
12 to 14 feet	30 00
110RSE-CHESTNUT-Enropean (Acsenlus Hippocastanum	n).
7 to 8 feet\$2 00	\$17 50
7 to 8 feet	
14 to 16 feet	\$45 00
LINDEN-European (T. Europaea).	
6 to 7 feet\$1 25	\$10 00
7 to 8 feet	15 00
LOCUST Honey (Gleditsia Triacanthos). 8 to 10 feet	S10 00
10 to 12 feet	17 50
MAIDEN HAIR TREE (Ginkgo Biloba).	1. 50
5 to 6 feet	\$ 9 00
6 to 7 feet 1 50	12 50
MULBERRY—Teas' Weeping (Morus Alba Pendula).	
When grafted on standards from 5 to 6 feet high, the	o long,
slender branches droop gracefully to the ground, ferming	n de-
lightful canopy. The follage is rather small but curiously	10bcu.
5 to 6 feet stems	\$22 50
UMBRELLA TREE (Catalpa, Bungei).	o shy
A species from China. Foliage large and glossy; bloomer. Top-grafted on tall stems, it makes an effecti	ra troo
bloomer. Top-grafted on tall stems, it makes an effecti	ve tree
for formal gardens, not too far north.	\$17.50
5 to 6 feet stems	¢11 00
(Conspicuous in winter on account of its yellow bark.	<b>Y</b>
3 to 4 feet	\$ 5 00
4 to 5 fees	6 00
5 to 6 feet	7 50
6 to 7 feet	10 00
7 to 8 feet	12 50
8 to 10 feet	17 50 25 00
10 to 12 feet 3 00 12 to 14 feet 4 00	85 00
12 to 14 feet 4 00	00 V



## Evergreens for All Places

A small city lot, a larger estate, or the great city park alike call for the use of these beautiful trees. The tall and stately pines, the spreading hemlocks, the sentinel-like junipers, the dense arborvities, can be arranged so skilfully that they have the appearance of permanence and solidity, of grace and artistic taste. Without evergreens, our landscapes and home grounds would indeed be bare and forbidding.

A group of evergreens makes the best sort of screen to ent off musightly scenes; a hedge gives a feeling of privacy and security; while in winter days the dark green foliage makes a bit of color in the winter landscape and the trees become almost like old.

familiar friends.

A double row of arborvitas or spraces, on the windward side. will make the house warmer; will protect the stock from winds and driving snow; will save your garden or orchard from nu-

timely frosts.

Evergreens may be planted during April and the first part of May. At this time of the year they should be given an abundant supply of water when planting. This should be put in the hole after the tree is set and the soil has been well rammed around the tree, and before the hole is filled. Then fill the hole with loose soil, and maich. A very good time to plant them is during the latter part of Angost and the first of September, especially if there is plenty of rain.

Evergreens ought to liave a good, prepared soil to do their best, and most of them do not thrive in a wet situation. Manure must not come in contact with their roots, but may be used for

mulching.

Planting is a very important feature and should be done with utmost care. They should not be planted too deep nor too shallow, as the roots of most evergreens in their natural state are very shallow. After the roots have been well covered with fine soil, with your foot or stamper press the ground very firmly. After the ground has been firmly tramped around the roots, loose soil should be put around the tree until the hole is level.

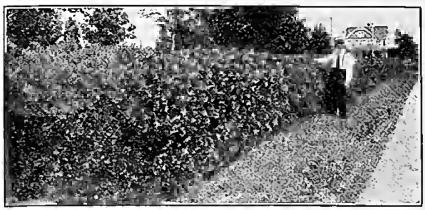
Then mulch them to prevent evaporation.

Evergreen roots can stand but little exposure to the sun and air: therefore, if not ready to plant them when received, they should be heeled-in in the ground at once and given a good drenching of water. If not shipped with a ball of earth, they should be puddled well before heeling-in or planting. Make a puddle of water and soil in a tub, stir until it is the thickness of ground then did the works in this mixture.

cream, then dip the roots in this mixture.

Burlaped Roots When the roots of evergreens and shrubs are balled and wrapped with burlap by the norseryman, we would recommend that the bordap be not removed until the plant is just ready to be placed in the hole; after filling the hole about two-thirds full of good rich soil, water the plant well.

17 50



American Arborvitae makes wondefully fine hedges.

## Arborvitae

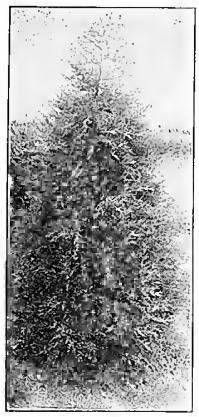
This class of evergreens can readily be distinguished from pines and spruces because of the flattened foliage, which has a tendency to set on edge, particularly with certain varieties. None of the arborvitæ get very large, and all excepting the western are slow growers; this makes them valuable when space is limited and when you want trees that will stay small. The golden colors of some of the varieties, together with their pyramidal form, make them specially adapted for planting as specimens. Arborvitæ makes wonderful hedges and rarely do we find a planting of any size where some variety is not used.

American (Thuya occidentalis). While this variety is well adapted for specimens, for massing, and for screens, its most valuable use seems to be in hedge plantings. It grows rapidly during the first three or four years, but after that it develops very slowly, and in twenty or thirty years it seldom attains a height of more than 30 feet. In summer the foliage is bright green above and yellowish beneath; in winter the foliage changes to bronzy hues.

winter the longe changes to bronky nues.	
Each	10
3 to 4 feet	\$17 50
4 to 5 feet 3 00	27 50
5 to 6 feet 4 00	37 50
6 10 7 feet 5 00	47 50
7 to 8 feet 6 00	50 00
S to 10 feet 8 00	75 00
10 to 12 feet	90 00
ELLWANGER'S (T. occidentalis Ellwangeriana).	
12 to 18 in	\$17.50
CHINESE (Biota orientalis). The outline of the tree is s our native arborvitae, but the foliage is more delicately in some cases a deeper green.	imilar to cut and
Each	10
3 to 4 feet\$3 00	\$25 00
4 to 5 feet	35 00
5 to 6 feet 3 00	45 00
0 to 7 feet 6 00	55 00
7 to 8 feet 7 00	65 00
8 to 10 feet 9 00	85 00
Compact Arborvitae (T. Compacta).	10
12 to 18 in\$2 00	\$17 50
Globular Arborvitae (T. Globosa).	• • • •
12 to 18 in	17 50

Pyramidal Arborvitae (T. Pyramidalis)

18 to 24 in .....



Red Cedar

### The Cedars

Blue Virginia Cedar (Juniperus Virginiana Glauca)

Ench 10 S to 10 feet....\$12 00. \$100 00

#### Red Cedar

(Juniperus Virginiana).

A native form, very common in New England, which should be more generally planted. It is of pyramidal shape, with bright, rich green foliage. This plant is very hardy; will thrive in partial shade, in light sandy soils, and will withstand severe exposures; is very desirable for formal effects and adds a grace and dignity to a northern garden or lawn that cannot be supplied by any other tree.

		•				E	ıch	1	0
$-2^{\circ}$ t	0	3 1	feet.	٠.		.82	00	\$17	50
7 1	0	8 1	feet.			. 8	00	70	00
St	0 1	0.1	feet.			.10	00	90	00

## Canadian Hemlock

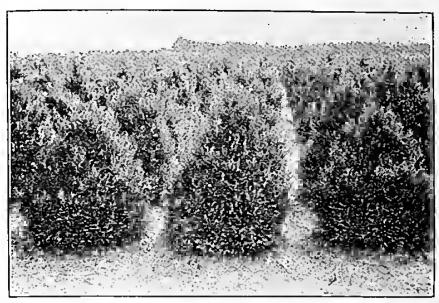
(Tsuga Canadensis)

Of course, in the open landscape it takes on its most graceful form, and a well-developed specimen is amost beautiful tree. The main branches grow almost straight from the trunk, drooping gracefully at the ends, giving the entire tree an appearance distinct from other evergreens. The foliage is narrow and feathery, light green when first showing, but changing to deep green, The Canadian hemlock is almost as valuable as the arborvitm for hedges, screens, and windbreaks. Around house foundations it should be trimmed to make a dense growth,



Canadian Hemlock

n	4	2		Each	10	100
5	10	ن	feet	\$2 50	\$22 50	\$200 00
3	LO	7	feet,	3 50	32 50	300 00
12 E	to	Ö	feet	4 50	42 50	400 00
2	10	Ü	feet	6 00	55 00	500 00
9	10	(	feet.	7 00	65 00	600 00
•	ŧφ	Φ	feet	8 00	75 00	700 00



Japanese Plume-like Retinisporas

## The Retinisporas

One of the most important uses for this class of evergreens is in foundation plantings, as they seldom grow very tall and will readily lend themselves to clipping. They are also valuable planted at the base of terraces or at the foot of a slope. It is also possible to obtain a most pleasing combination by planting Retinisporas at the border of the lawn or at the edge of tall evergreens, like the pines and spruces. In the summer the foliage in all varieties is a rather light green, but after cold weather comes, it turns to a deep, rich green, a marked contrast to the color of other evergreens. The specimens in our nurseries have been widely spaced and therefore are well developed. They will be carefully dug, balled and burlapped, and securely packed so that they will reach yen safely and in a good condition.

We do not ship Retinisporas by Parcel Post.

Japanese Retinispora Pea-Fruited	Each	. 10
(R. Pisifera).		10
7 to 8 feet	SS 00	<b>\$75 00</b>
Japanese Retinispora Golden Pea-Fruited.		
(R. Pisifera Aurea).		
7 to 8 feet	8 00	75 00
Japanese Retinispora Plume-Like. (R. Plumosa).		
6 to 7 feet	7 00	65 00
7 to 8 feet	8 00	75 00
Japanese Veitch's Retinispora		
(R. Squarrosa Veitchii).		
5 to 6 feet	6 00	55 00
6 to 7 feet	7 00	65 00
7 to S feet	8 00	75 00



Group planting of Koster Blue Spruce."

## Spruce

For ornamental plantings and windbreaks, the green spruces are almost indispensable. They are not surpassed by any evergreen in the winter landscape, and in summer make a most charming foil for Koster's blue and Colorado blue. In fact all of the varieties harmonize with the deep coloring of the pines and hemlocks. The spruces are upright growing trees, tapering to a pointed top.

Koster's Blue (Picea pungens Kosterii). Without foliaged lawn trees. The foliage, borne very densely on the branches, is an intense silver-blue. The tree is a slow grower and has regular, slim branches. All of our trees are grafted from fine-colored specimens and of the rich blue shade that makes the Koster spruce so handsome. Scions are cut from the bluest and most handsome specimens that can be found and are grafted on sturdy seedling roots; this method insures every specimen to be of the true blue color. Seedling blue trees often revert to the green type, but the grafted trees de not disappoint.

Each 10

830 00

		10.15					Lach	10
- 1	0.1	-ō [eel			 	\$	6 00	\$55.00
- (1)	0.1	- 0 - feet	l		 		8 00	70 00
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- 6	LO.	ં S Teet	- Specime	HS	 	1	2 00	
8	to .	10 feet	Specime	us	 	1	1 00	

COLORADO GREEN (P	. pungens'	). The or	riginal	form o	of the
Colorado bine sprace.	but the fi	oliage of	thre wa	cout is	only
occasionally blue; the	usual type	e is a lich	t grego	ո Քեւ	n trena
makes a specimen of	great bea	inty and i	is a st	rong.	hardy
(*1515\**C)*			_		

00
00

## Norway

(P. excelsa). No other variety of the spruces is quite so valuable for hedges, screens, or individual The specimens. foliage is bright green and the branches grow quite closely together, thus forming a seeming mass of solid green color. The trees will grow to about 40 feet in height, are extremely hardy, and when planted on the windward side of bnildings. prove one of the hest windbreaks. pro-tecting the buildings from cold and making the bome more comfortable. As a hedge, the



Norway Spruce

	tr	ees	shou	ld	be	clip	ped	wi	dest	at	the	base,	alle	owing	the s	sno
	to	rea	ach a	11	the	-br $z$	mche	2S.			Εa	ch	-	10	10	0
2	to		feet.										\$12	50	\$100	00
3	to		feet.										17	50	150	0.0
-1	t o		feet.										22	50	200	00
- 5		6	feet.								. 3	00	27	50	250	00
6			fect.										37	***	350	00
7	to	-8	feet.								. 5 (	00	47	0.0	450	00
-8	to	10	feet.								. 6	01 <b>1</b>		50	550	00
			teel										77			
															10	-
															\$25	
-	t o	5	feet.											1 00	35	00
~	to												(	5 00	45	00
		tul	Spru	ce	(P.	-Or	iem:	ilis	).							
-	to	-1	feet.										\$	1 00	<b>\$</b> 35	00
-	to	-5	feet.											5 00	4.5	00
-5	to	6	feet.										(	00	55	00

## Other Desirable Evergreens

No planting of any sort around the home grounds is more attractive and desirable than evergreens. Some wonderfully fine effects can be made with two or three dozen different sorts or even two or three dozen of one variety. Even in the smallest yard there are possibilities for grouping, or for foundation plantings. If there is an unsightly bank, a pile of rocks, or even a low spot near your home, they may be made beautiful with a dwarf or trailing juniper and arborvitie, or with specimens of cypress and pines.

Balsam Fir (Abiesbalsamea).	Each	10
12 10 18 in	\$2 00	\$17 50
Cephalonian Fir (A. Cephalonica).		
4 to 5 feet	6 00	55 00
White Fir or Concolor (A. Concolor).		
2 to 3 feet		35 00
3 to 4 feet	5 00	45 00



Showing a planting of well developed specimen evergreens.

#### OTHER DESIRABLE EVERGREENS, continued

#### JUNIPER

Horizontal Juniper (Horizontalis).  12 in	Each 00	10 \$17 50
2 to 3 feet	00	17 50
Savin Juniper (J. Sabina).		-
12 in 2	00	17 50
Schott's Juniper (J. Schottii).		<b>80</b> 00
7 to S feet	00	70 00
Waukegan Juniper.  18 to 24 in	- 00	17 50
		21 00
PINE		
Austrian Plne (Pinus Austriaca).	Ench	10
3 to 4 feet\$3	00	\$25 00
4 to 5 feet	00	35 00
5 to 6 feet 5	00	45 00
6 to 7 feet 6	00	53 00
Mugho Pine (Dwarf).		
8 to 12 in	00	17 50
Scotch Pine (P. Sylvestris).		
3 to 4 feet	00	25 00
4 to 5 feet	_	35 00
5 to 6 feet 5	00	45 00
6 to 7 feet 6	00	55 00
White Pine (P. Strobus).		
3 to 4 feet	00	25 00
4 to 5 feet		35 00
5 to 6 feet 5	00	45 00
6 to 7 feet	00	55 00
VIW		
YEW		
Spreading Japanese Yew (Taxus Cuspidata).		
12 to 18 in\$3	00	\$27 50



A Boxwood hedge emphasizes the dignity of a residence

## Broad-lived Evergreen Shrubs and Trees

For the whole year around, the broad-leaved evergreen shrubs are exceedingly handsome, and offer possibilities for decoration during the winter months which cannot possibly be furnished by the deciduous shrubs. They are extremely useful for massing about the house foundations or around the porch, or even for grouping among the large trees.

We do not ship Procedured Francescope to Parish Procedured.

We do not ship Broad-leaved Evergreens by Parcel Post AZALEAS (Assorted)—Hardy. Each 12 to 18 in... 12 to 18 in.... BUSH ARBUTUS—(Abelia Grandiflora). .....\$3 00 \$27 50

The most satisfactory addition to the list of hedge plants in years. Can be pruned flat or rounded on top. Planted singly or in groups, will add a touch of beauty to the lawn all the year round. An evergreen shrub, with dark green, glossy leaves, becoming bronze-colored in winter. Flowers white, funnel-shaped, tinged with pink delicately great counted borne in glusters from tinged with pink, delicately sweet-seented, borne in clusters from early spring until late autumn.

18 to 24 in	50	\$12	50
HULLY—Japanese (Hex Crenata).		4	
18 to 24 in 2	50	22	50
LAUREL—Mountain (Kalmia Latifolia)			
18 to 24 in 2	00	17	50
MAGNOLIA, Grandiflora,		-•	
4 to 5 feet 5	00	45	00
4 to 5 feet 5	00	45	00

### Boxwood

Possibly no other shrub bas been so much used for marking

hedges. and for other ornamental purposes.
BOXWOOD (DWARF) (Bixus suffruticesa).       A low-growing variety much used for edgings along walks or beds of shrubbery, and for window-boxes.       Each 10         6 inches.       \$1 00 \$9 00         Bish Boxwood (B. Sempervirens).       2 50 22 50         12 inches.       2 50 32 50         18 inches.       3 50 42 50         24 inches.       6 00 57 50         36 inches.       7 50 72 50         PYRAMIDAL (B. sempervirens).       Trimmed to pyramidal form.       Specially desirable for individual specimens in tubs or on the lawn.         12 inches.       2 50 22 50         18 inches.       3 50 32 50         24 inches       3 50 32 50         25 inches.       4 50 42 50         36 inches.       6 00 57 50         36 inches.       7 50 72 50
riety much used for edgings along walks or beds of shrubbery, and for window-boxes. Each 10 6 Inches. \$1 00 \$ 9 00 Bush Boxwood (B. Sempervirens).  12 inches. \$2 50 \$22 50 18 inches. \$3 50 \$32 50 24 inches. \$4 50 \$42 50 30 inches. \$7 50 \$72 50 PYRAMIDAL (B. sempervirens). Trimmed to pyramidal form. Specially desirable for individual specimens in tubs or on the lawn.  12 inches. \$2 50 \$22 50 \$25 50
and for window-boxes. 6 Inches. 81 00 \$9 00 Bush Boxwood (B. Sempervirens). 12 inches. 13 50 32 50 14 inches. 3 50 32 50 24 inches. 4 50 42 50 30 inches. 50 inches. 7 50 72 50 PYRAMIDAL (B. sempervirens). Trimmed to pyramidal form. 12 inches. 13 inches. 14 50 42 50 15 inches. 16 inches. 17 50 72 50 18 inches. 19 50 22 50 19 inches. 10 50 22 50 10 50 50 50 50 10 50 50 50 50 10 50 50 50 50 10 50 50 10 50 50
6 Inches. \$1 00 \$ 9 00 Bush Boxwood (B. Sempervirens). 12 inches. \$2 50 \$22 50 18 inches. \$3 50 \$32 50 24 inches. \$4 50 \$42 50 30 inches. \$6 00 \$7 50 36 inches. \$7 50 72 50  PYRAMIDAL (B. sempervirens). Trimmed to pyramidal form. Specially desirable for individual specimens in tubs or on the lawn. 12 inches. \$2 50 \$22 50 18 inches. \$3 50 \$32 50 19 inches. \$3 50 \$32 50 10 inches. \$3 50 \$32 50 11 inches. \$4 50 \$42 50 12 inches. \$4 50 \$42 50 13 inches. \$6 00 \$7 50 13 inches. \$7 50 72 50
Bush Boxwood (B. Sempervirens).       2 50       22 50         12 inches.       3 50       32 50         18 inches.       4 50       42 50         30 inches.       6 00       57 50         36 inches.       7 50       72 50         PYRAMIDAL (B. sempervirens).       Trimmed to pyramidal form.       Specially desirable for individual specimens in tubs or on the lawn.         12 inches.       2 50       22 50         18 inches.       3 50       32 50         24 inches.       4 50       42 50         30 inches.       6 00       57 50         36 inches.       7 50       72 50
12 inches.       2 50       22 50         18 inches.       3 50       32 50         24 inches.       4 50       42 50         30 inches.       7 50       72 50         PYRAMIDAL (B. sempervirens).       Trimmed to pyramidal form.       Specially desirable for individual specimens in tubs or on the lawn.         12 inches.       2 50       22 50         18 inches.       3 50       32 50         24 inches.       4 50       42 50         30 inches.       6 00       57 50         36 inches.       7 50       72 50
18 inches.       3 50       32 50         24 inches.       4 50       42 50         30 inches.       6 00       57 50         36 inches.       7 50       72 50         PYRAMIDAL (B. sempervirens).       Trimmed to pyramidal form.       Specially desirable for individual specimens in tubs or on the lawn.         12 inches.       2 50       22 50         18 inches.       3 50       32 50         24 inches.       4 50       42 50         30 inches.       6 00       57 50         36 inches.       7 50       72 50
24 inches       4 50       42 50         30 inches       6 00       57 50         36 inches       7 50       72 50         PYRAMIDAL (B. sempervirens)       Trimmed to pyramidal form. Specially desirable for individual specimens in tubs or on the lawn.         12 inches       2 50       22 50         18 inches       3 50       32 50         24 inches       4 50       42 50         30 inches       6 00       57 50         36 inches       7 50       72 50
30 inches.     6 00     57 50       36 inches.     7 50     72 50       PYRAMIDAL (B. sempervirens).     Trimmed to pyramidal form.     Specially desirable for individual specimens in tubs or on the lawn.       12 inches.     2 50     22 50       18 inches.     3 50     32 50       24 inches.     4 50     42 50       30 inches.     6 00     57 50       36 inches.     7 50     72 50
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PYRAMIDAL (B. sempervirens). Trimmed to pyramidal form.       Specially desirable for individual specimens in tubs or on the lawn.         12 inches.       2 50       22 50         18 inches.       3 50       32 50         24 inches.       4 50       42 50         30 inches.       6 00       57 50         36 inches.       7 50       72 50
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12 inches       2 50       22 50         18 inches       3 50       32 50         24 inches       4 50       42 50         30 inches       6 00       57 50         36 inches       7 50       72 50
18 inches       3 50       32 50         24 inches       4 50       42 50         30 inches       6 00       57 50         36 inches       7 50       72 50
24 inches.       4 50       42 50         30 inches.       6 00       57 50         36 inches.       7 50       72 50
30 inches.     6 00     57 50       36 inches.     7 50     72 50
36 inches
36 inches 7 50 72 50
GLOBULAR (B. sempervirens). Trimmed to globe form and used
much the same as the preceding forms.
12 inches 2 50 22 50
18 inches
21 inches 4 50 42 50
30 inches 6 00 57 50



California Privet and Catalpa Bungei

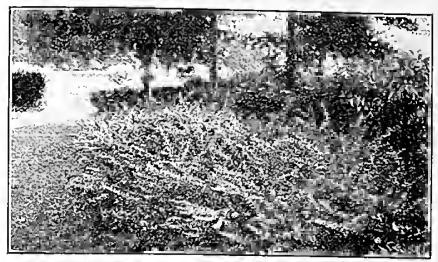
## California Privet

This is the universal hedge in the East. For live fences at village, town, and country homes it is the very lest of all materials. On public grounds of all kinds, in parks and cemeteries, along roads and paths, on factory grounds, and on newly subdivided areas near towns, nothing else can be used in its place, and in this place it is indispensable. California privet is able to stand a temperature of zero without any damage. Ten or 15 degrees below zero do not damage it much, but 20 to 30 below will kill the wood to the ground. This is not so serious as it might be, because the roots throw up a strong growth by the next August.

Privet produces wood faster than any other shrub or tree. For a hedge that is thick right down to the ground, you must set the plants close together, anywhere from 6 to 18 inches apart. It is sometimes best to set in a double row, the plants "staggered," a foot apart in each line. Some people use even a triple row. The lines should be about 8 inches apart. This is the way to make the finest hedges, especially when you want them a couple of feet wide and over 3 feet high. A single row of plants will make a beautiful hedge. When possible plow or dig a trench 2 feet wide and 1 foot deep. Don't throw the dirt out; just mix it thoroughly. A horse and harrow or cultivator are the best tools. When you have a fine hed of soil, plow a trench in the middle, and set the plants in dry soil. Water, if you can, after planting, Mulch with cut-grass or buckwheat hulls right after planting and watering. You can water twice a week and fertilize half a dozen times a season with good results. Cut back to within 3 inches of the ground the first season; then each April cut back again to within 6 inches of the previous year's height. This harsh treatment will force a thick, leafy growth of twigs and branches right from the ground up. The roots should be "puddled" as soon as you unpack them, and if you do not plant at once, they should be coated with mud again just before you plant.

#### We do not ship Privet by Parcel Post

					10	100	1,000
G	to	8	in	 \$0	60	8 4 00	\$ 30 00
8	(0	12	in	 	75	5 00	40 00
12	to	18	iu	 1	00	6 00	50 00
18	to	21	in	 1	25	8 00	60 00
2	to	3	feet	 1	50	10 00	75 00
3	to	-1	feet	 1	75	12 - 50	100 00
4	to	5	feet	 2	00	15 00	125 00



Barberry makes a splendid bedge. Needs little care, grows round, thick and regular, handsome and good. Certain surroundings are fitted for a plant of this kind when the more formal Privet does not suit.

#### PRIVET, continued

Amoo	r River Privet	Each	10	100
5 to	6 feet	80 50	\$ 4 50	\$ 40 00
Ibota	Privet			
5 to	6 feet	0 50	4 50	40 00

## Barberry

Thunberg's (Berberis Thunbergii). For a low hedge, Thunberg's barberry stands at the top of the list. It is without doubt one of the best of the hedge plants, requiring no attention, and can be pruned or not at the owner's discretion. It is extremely hardy, and even along the Great Lakes it does not winterkill. Along a walk, a driveway, or even as a boundary hedge, barberry can be used to great advantage whether you trim it or permit it to grow as nature intended. If you want a hedge that will give your grounds a really natural effect, use Thunberg's barberry. If it is allowed to grow without pruning or training in any way, it will form a compact mass so dense that even a cat can't get through.

Thunberg's Barberry is not the host for wheat rust, and can sufely be planted anywhere,

			Fac	di i	10	100	)
6	ĹΟ	S	inso 1	20 \$1	50	\$12	50
S	to	12	in:	30 2	00	15	00
12	10	18	in	.3	00	20	00



## Flowering Shrubs

In altogether too many plantings flowering shrubs are thought of solely because of their bloom, but they have a larger place than this in making the home grounds beautiful. Certain classes of shrubs may be used for covering steep banks, for hiding the foundation walls, for separating the service yard from the main lawn, or for a boundary line between your own property and that of your neighbor. Shrubs form a desirable barrier, preventing pedestrians from cutting across corners, offering obstructions to animals, and in all such cases they are far more serviceable than an unsightly fence. Nearly every class of flowering shrubs will remain green from early spring until late fall, and by making careful selections you will be able to have varieties with green foliage during the entire winter. Tall shrubs make good screens and low-growing varieties are suitable for planting in the evergreen border around the porch and at the side of the house to hide the foundation.

The varieties which are here listed include those that, through many years of use in landscape planting, have proved of unusual value. They are adaptable to wide variations in temperature, thriving in the extreme North and in low temperatures, as well as under the milder climatic conditions of the South.

We do not ship Shrubs by Parcel Post

#### HOW TO FIGURE PRICES

Each Rate—In buying fruit trees, less than 10 trees go at "each" rate,

10 Rate-10 or more go at the 10 rate price.

100 Rate-30 or more trees go at the 100 rate price,

1000 Rate-300 (or more) of a kind (as 300 apple, 300 pear, 300 peach, etc.) go at the 1000 rate price.

Note-The same applies to all other trees and plants.

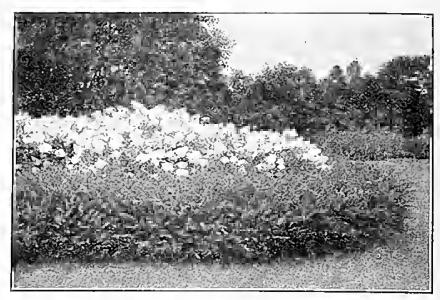
Aralia, Five-Leaved (A. Pentaphylla). A graceful shrub, with arching, spiny branches and bright green, shining foliage. Excellent in shady places, on rocky banks and slopes, and also for bedges. 2-3 Ft, 50c each, \$4.00 for 10.

Carolina Allspice (Calycanthus floridus). Shrub growing 4 to 6 feet in height, with sweetly scented, reddish brown flowers in early spring, 4 to 5 feet 70 cts. each, \$6 for 10.

#### FLOWERING SHRUBS, continued

FLOWERING SHRUBS, continued
Crape Myrtle (Lagerstraemia indica) (Pink). Vigorous decidnous shrubs or small trees, reaching a height of 15 to 20 feet. The leaves are small, bright green and glossy. The trees, when in blossom, are covered with large panicles of bloom and remain in flower for several weeks. 3-4 Ft. \$1.25 each, \$10.00 for 10.
Deutzia, Double White (D. crcnata candidissima). An upright-growing shrub, with double green foliage. Flowers double, pure white.
Each 10 \$7 00  5 to 6 feet
Deutzia, Pride of Rochester. Double white flowers, which are slightly tinged with rose, appear in mid-June.
Each 10 2 to 3 feet
Dogwood-Red-Flowering (Cornus Florida Rubra). One of the finest flowering trees; blooms when quite young, produc- ing deep rose-colored flowers in the early spring. Should have a place on every sizable lawn. 4-5 Ft. \$2.50 each, \$22.50 for 10.
Dogwood, Red-branched (C. alba sibirica). Excellent for planting in a shrub border; bright red bark in late fall and winter.  2 to 3 feet
Dogwood, Red Osier (C. stolonifera). A native specimen, with slender branches which are tinted with red in the winter. The white fruit remains during the entire season.  Each 10  3 to 4 feet
Dogwood, White-flowering (C. florida). Our well-known native Dogwood. The large white flowers appear in May before the leaves. Foliage gray-green, turning to crimson in autumn.
Each 10 \$9 00
Dogwood, Variegated (C. mas argentco-marginata). Similar to the white-flowering Dogwood, but with green-and-white foliage.
Fach 10 \$9 00
Golden Chain (Laburnum vulgare). The "Bean tree" of Europe. A tall shrub or small tree, with yellow flowers in drooping racemes.
Tach 10 \$1 to 4 feet
Golden Bell, Drooping (Forsythia suspensa). The earliest shrub to bloom. The long branches are covered with showy golden yellow flowers.  4 to 5 feet
Golden Bell, Dark Green (F. viridissima). A rather crect-growing variety, with dark green foliage and yellow flowers.

Each
2 to 3 feet ... \$0 50
3 to 4 feet ... 60
4 to 5 feet ... 70



Hydrangea and Barberry

#### FLOWERING SHRUBS, continued

Golden Bell, Fortune's (F. Fortunci). The petals of the rich golden yellow flowers are often twisted and curved.

Each 10

Honeysuckle-Fragrant (Lonicera Frangrantissma). Of strong growth, but rather straggling habit. Produces pinkish flowers in early spring, very fragrant. 2-3 Ft. 50c each, \$4.00 for 10.

Honeysuckle-Grandiflora Rosea. Desirable strong growing. bush, producing an abundance of attractive bloom. 2-3 Ft. 50c each, \$4.00 for 10.

Honeysuckle, Japanese Bush (Louicera Morroscii). This sprending shrub often grows to 5 feet in height. The pure white blooms, which change to yellow, are borne in early spring.

Honeysuckle-Tartarian (Lonicera Tartarica). Bears a profusion of pink flowers in June. Fruit is light red, this plant will flourish in partial shade. 2-3 Ft. 50c each, \$4.00 for 10.

Hydrangea, Large-flowered (Hydrangea paniculata grandiforu). From mid-July until late October this shrub is a mass of white blooms, which later change to pink and purple. It is particularly desirable for planting as single specimens on the lawn, for massing in the border, or for hedges or screens. It is particularly adaptable to seashore planting and exposed places where most shrubs fail to thrive. Superb specimens are found in a multitude of places which would show that this hydrangea is one of the most desirable shrubs and will be at home almost anywhere. 2 to 3 feet \$1 each, \$9 for 10.

Hydrangea arborescens grandiflora. Often called "Snow-ball Hydrangea," or "Hills of Snow." Blooms snowy white and borne in profusion from early June to late September. Prefers a moist, shady position, 2 to 3 feet \$1.00 each, \$9.00 for 10.



Spiraea Vanhouttei

#### FLOWERING SHRUBS, continued

Indian Currant (Symphoricarnos rulgaris). The insignificant blooms are followed by deep red berries which remain all winter. 3 to 4 feet, 60 cts. each, \$5 for 10.

Indigo, False (Amorpha fraticosa). This shrab will grow from 6 to 10 feet tall. The flowers, which are violet-purple, are borne in drooping clusters. 5 to 6 feet, 80 cts. each, \$7 for 10.

Japanese Quince (Cydonia Japonica). A shrub with spreading, spiny branches; glossy leaves, flowers vary from white to deep scarlet. This is one of the first shrubs to bloom, is very noticeable.

2-3 Ft. \$1.00 each, \$9.00 for 10.

Lilac, Common White (Syringa vulgaris), 2 to 3 feet, \$1.00 each, \$9 for 10.

Lilac, Common Purple. 2 to 3 feet, \$1.00 each, \$9 for 10.

Lilac, Ludwig Spaeth. Single flowers; extremely dark crimson-purple. 2 to 3 feet, \$1 each, \$9 for 10.

Lilac-Mme Lemoine. Superb double white. 2-3 Ft. \$1.00 each, \$9.00 for 10.

Lilac-Marie Legraye. Finest white lilac, flowers single white in panicles. 2.3 Ft. \$1.00 each, \$9.00 for 10.

Lilac, President Grevy. Delicate shade of blue; flowers double. 2 to 3 feet, \$1 each, \$9 for 10.

Mock Orange (P. Speciosa). Common Mack Orange, Strong thrifty grower bearing an abundance of attractive white blossoms. 2-3 Ft. 50c each, \$4.00 for 10.

Mock Orange-Garland (P. Coronarius). Shrub with upright branches; the pure white fragrant flowers in June, are produced in great profusion; foliage dark green; makes a good hedge in shady places. 2-3 Ft. 50c each, \$4.00 for 10. 5-6 Ft. 80c each, \$7.00 for 10.

Mock Orange-Large Flowered (P. Grandiflorus). Vigorous upright variety with large, showy flowers in June, it grows rapidly; branches are somewhat straggling. 2-3 Ft. 50c each, \$4.00 for 10.

Peach-Double Flowering Crimson. A dwarf-growing tree which is completely covered with beautifully formed and highly colored flowers in spring. Makes a handsome show, either in masses or single specimens. 3-4 Ft. 50c each, \$4.00 for 10.

- Pepper Bush (Clethra Alnisloia). Dense; bardy, creamy white, fragrant flowers in erect panicles or heads. Very glossy, deep-veined leaves. Does well in shady places. 2-3 Ft. 50c each, \$4.00 for 10.
- Plum-Purple (Prunus Pissaedi). One of the most desirable of the purple-leaved trees, as it retains its color throughout the season and holds its foliage very late. A fine specimen for bringing color into the shrubbery border. 6-7 Ft. \$1.00 each, \$9.00 for 10.
- Rose of Sharon (Althea Frntex or Hibiscus Syriaeus). A tall shrub with upright or slightly spreading branches. The double and single flowers are formed in varying colors. Double Pink, 2-3 Ft. 50c. each, \$4.00 for 10. Double Red, 2-3 Ft. 50c. each, \$4.00 for 10. Double White, 2-3 Ft. 50c. each, \$4.00 for 10.
- Snowball-Old Fashioned. Hardy, succeeds with little care. Flowers white, in clusters. 3-4 Ft. \$1.00 each, \$9.00 for 10.
- Snowball-Single Japanese (Viburnum Tomentosum). Similar to Viburnum Plicatum, except bears single blooms. Very attractive. 2-3 Ft. \$1.00 each, \$9.00 for 10.
- Snowball, Japanese (V. plicatum). Pure white flowers, in clusters like a solid ball, frequently measuring 4 inches across. 2 to 3 feet, \$1 each, \$9 for 10.
- Snowberry (Symphoricar pos racemosus). The pinkish or white flowers are followed by white berries which remain nearly all winter. 2 to 3 feet, 50 cts. each, \$4 for 10.
- Spiraea, Anthony Waterer. Bright rosy evimson flowers in dense clusters. The shrubs will come to bloom all summer if the flower-heads are removed. 2 to 3 ft., 50 cts. each, \$4 for 10.
- Spiraea opulifolia aurea. The foliage is golden yellow, 2 to 3 ft., 50 cts. each; \$4 for 10.
- Spiraea Thunbergii. In early spring a well-grown plant looks like a mass of snow because of the pure white flowers 18-24 in., 50 cts.; \$4 for 10.
- Spiraea
   Vanhouttei
   (Bridal Wreath). The long branches are densely covered with pure white flowers.
   Each 10

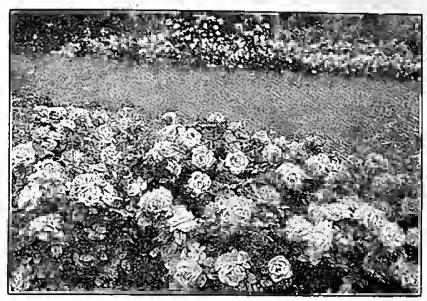
   3 to 4 feet
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   5 to 6 feet
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- Sweet-scented Shrub. 2-3 Ft. 50c each., \$4 for 10. Tamarisk-African (Tamarix Africana). Spreading branches, and reddish brown bark, small, bright green foliage. Pink flowers. borne in slender racemes in early April. Showy and attractive. 2-3 Ft. 50c each, \$4.00 for 10.
- Weigela rosea.
   Large rose-colored flowers, borne freely in early spring.
   Each 10

   2 to 3 feet.
   \$ 50 \$1 00

   4 to 5 feet.
   70 6 00
- Weigela-Floribunda. A strong grower with rather small but abundant crimson flowers. Foliage deep green with downy appearance on under side. 2-3 Ft. 50c each, \$4.00 for 10, 4-5 Ft. 70c each, \$6.00 for 10.



Captain Christy Roses

## ROSES

Roses thrive best in a medium light, clay soil. Before planting, prepare the soil by spading and thoroughly working over to a depth of about 18 inches, fill in well-rotted stable manure while spading and work it carefully into the soil. After the plants are set, for best results cut all branches back to within 3 or 4 inches of the ten of the ground. inches of the top of the ground.

Parcel Post Prices: Should you desire us to ship Rose Plants by Parcel Post, add 3 ets. per plant when remitting.

### Hybrid Perpetual or June Roses, 2-Year Field Grown 80 cts. each, \$7 for 10

Anna de Diesbach. This rose was introduced in 1858 and is well known. It is a beautiful shade of carmine-pink; flowers are large, full, very fragrant, and hardy.

Captain Christy. Delicate flesh, rosy center; the blooms are large and last over a long period.

Captain Hayward. Brilliant crimson-carmine; of perfect form; vigorous and free flowering; blooms extra large.

These large flowers make clusters of globular form; flesh

color, with a rosy pink center; vigorous grower.

Frau Karl Druschki. Pure white; large long buds; perfectly double, often mensuring 5 inches across; petals glossy and durable. It is the best white Hybrid Perpetual known and one of the best novelties of recent years.

General Jacqueminot. Bright crimson; large but not full, although very effective; hardy and fragrant. Famous.

Hugh Dickson. Deep crimson, shaded scarlet: large; full; perfect form; petals smooth, slightly cupped and reflex; very fragrant; free and continuous bloomer. One of the best.

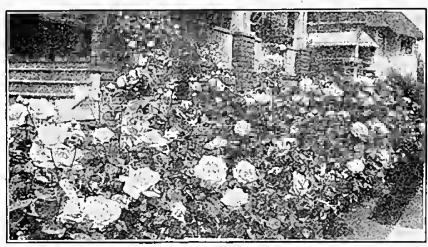
Magna Charta. Pink, with shadings of carmine; large, globular; very profuse bloomer; long, stiff stems; foliage and wood light green, with numerous dark spines.

Margaret Dickson. White with flesh-colored center; petals very large and shell-shaped; fragrant; a vigorous grower; foliage large, dark green.

Mrs. John Laing. Soft pink; large and of excellent form; produced on strong stems; fragrant. Flowers continuously in the open ground.

aul Neyron. Color transparent pink; good tough foliage; wood rather smooth; by far the largest variety in cultivation, Paul Neyron. often measuring 6 inches across. A free bloomer.

Ulrich Brunner. Bright cherry-red, very attractive; flowers of fine form carried well upon the plant; petals of great substance; plant hardy, vigorous, and resists mildew.



La France Roses

## Everblooming Hybrid Teas, 2-Year Field Grown \$1.00 each, \$9.50 for ten.

Caroline Testout. Clear, rich pink, finely edged with silvery rose. The blooms are large and handsome.

Gruss an Teplitz. Pright scarlet, shading to velvet-crimson; fragrant; free grower and most profuse bloomer; lovely foliage. This variety is especially valuable for bedding purposes.

Kaiserin Augusta Victoria. Pure white, shading to lemon. Flowers large, finely formed, borne singly on strong, upright stems; continues beautiful even when fully expanded.

Killarney. Noted for its freedom of bloom and the large size of its intensely fragrant flowers. Buds are large, long, and pointed. Color flesh, shaded white, suffused pale pink.

La France. Probably the best-known Rose in cultivation. Both flowers and buds are of beautiful form and large size; very sweet; color delicate silvery rose, changing to silvery pink. Starts to bloom when very small and continues until stopped by frost.

Sunburst. Deep shade of copper-yellow flowers which bloom continuously. Excellent for bedding and massing.

#### Climbers and Ramblers

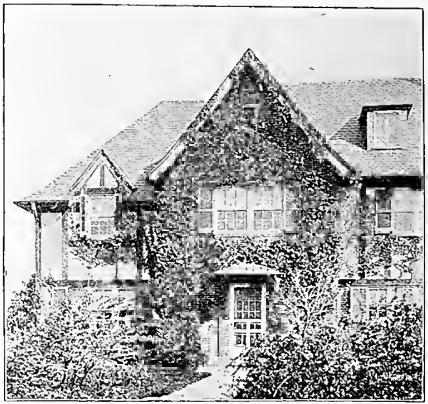
80 cts. each, \$7 for 10

American Pillar. Blooms are single, a lovely shade of pink with white centers and pronounced yellow stamens.

Crimson Rambler. A climbing rose of vigorons habit, strong and rapid growth, with beautiful shining foliage, and produces in abundance clusters of brilliaut crimson, semi-double flowers. The qualities which make this rose a great favorite are its clustered form, brightness, abundance of bloom, and the great length of time the flowers remain on the plant without losing brilliancy. No other climbing rose is so well suited for verandas, walls, pillars, and fences. It can also be used for massing and bedding if kept trimmed, and for indoor blooming if planted in a pot and kept down to bush form.

Dorothy Perkins. Light pink; flowers are horne profusely in large clusters and are noted for their duration.

Baby Ramblers. (Pink), \$1 each, \$9.50 for 10.



House front and entrance covered with Wisteria and Ivy.

## Ornament Your Home

For covering unsightly objects, stumps, rocks, etc., vines are always valuable. As porch draperies they keep off the snn and provide a cool, shady place, where it is a comfort to sit. For covering walls of buildings they possess a distinct worth, for they take away the bare appearance and give the mellow effect that is usually produced by age alone.

Vines are needed at every home of any size to finish up the planting and the house. No norch can be entirely comfortable without them, because they both shade and screen. A half-dozen vines cost sa little that everyone should have them adding their beauty to the rest of the planting and to the buildings.

We do not ship Vines by Parcel Post

CLEMATIS paniculata. A splendid climber for covering porches and trellises. Flowers snowy white, produced in inquense quantities during late summer and autumn,

\$1 each, \$9 for 10.

DUTCHMAN'S PIPE (Aristolochia Sipho). Large, heartshaped leaves and quaint, pipe-shaped, green flowers. \$1 each, \$9 for 10.

HONEYSUCKLE, Hall's (Lonicera japonica Halliana). green, dense foliage. Flawers white, changing to yellow. 50 cts. each, \$4 for 10.

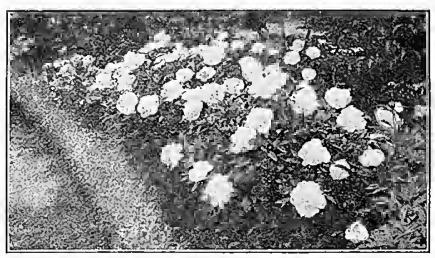
IVY, Boston or Japanese (Ampelopsis Veitchii).

\$1 each, \$9 for 10.

Ivy, English (Hedera helix). A superb climber, with lobed \$1 each, \$9 for 10. leaves of great beauty,

VIRGINIA CREEPER (Ampelopsis quinquefolia). Large, five-parted, rough leaves; fine for covering walls or trellises.
\$1 each, \$9 for 10.

WISTERIA (Wisteria chinensis) One of the best ornamental vines. Wisteria, Purple. \$1 each, \$9 for 10.



A planting of Duchesse de Nemours, or any other Peony, will increase in value and beauty year after year.

## **Peonies**

#### THE PLANTS FOR ALL PURPOSES

The greatest and most valuable use of peonies is in our own home gardens. A single plant is effective when set at a curve in the walk or drive, or grown as a large specimen in the border. A dozen or more plants massed in front of a shrubbery planting will produce a picture not soon forgotten. Plants may be set in front of the bedge which separates your property from that of your neighbors, and you have the shrubbery effect. In public parks peonies are used for masses of color; on private estates they are grown to provide blooms for cutting.

The popularity of the peony is not to be wondered at when we consider that the plant is entirely hardy; that it is at home almost anywhere; that it blooms freely; that the foliage is seldom troubled by insects; and that it remains in good condition from spring to fall. From the latter part of May to the first of July the plants are huge bouquets of brilliant blooms, in size and color rivaling the rose, while many varieties are as deliciously fragrant as the daintiest rosebud.

Some of these points may be found in other perennials, but we believe that the peonies are supreme in possessing all of the features which make a plant indispensable.

Place your orders for fall shipment—the best time in the year for planting Peonles

Parcel Post Prices-Should you desire us to ship by Parcel Post, add five cents for each plant when remitting.

Prices: 50c each; \$2.75 for six; special quotations on large lots.

Duchesse de Nemours.

free from spots or flecks of double, and produced freely.

The produced freely of the produced freely of the produced freely.

A magnificent flower, with pure white crown, creamy collar, and other color. Blooms large, full Desirable for massing and for cutting.

Edulis superba. Rosy pink, sometimes striped carmine. Very early.

Felix Crousse. A favorite brilliant red peony. Large blooms, typical bomb shape, and quite fragrant. Plants are strong growers, and bloom freely.

Festiva maxima. Probably the most popular peony in exand there a fleck of crimson. The center is white, with here Very large, fragrant. Vigorous

Madame de Verneville. Blush when opening, changes to pure white, with many distinct earmine flecks. Blooms large and full, produced freely, and delicately fragrant.

Umbellata Rosea. Earliest light Pink, very fragrant and fine.



#### Irises of Rainbow Hues

Parcel Post Prices-Should you desire us to ship by Parcel Post, add five cents for each plant when remitting.

We have a large block of Irises which were grown solely for the purpose of selling in collections as mixed sorts. The plants were propagated from some of the most popular named varieties and, of course, bear all of the desirable characteristics of the parents. We do not, however, ship these Irises labeled, but rather make up an assortment without name, assuring you, however, that the plants are strong, field-grown clamps, and that the flowers will be equal to the named sorts for which you pay a much higher price. 25 cts. each, \$2 for 10; \$15 per 100,



### Dahlias in Mixture

From time to time we have grown most of the new introductions in Dahlias, and also have cultivated the reliable old standard sorts. We are not prepared to send them out under their correct variety name, but rather as an assortment of some of the choicest specimens of Show, Fancy, Cactus and Pompon classes, in their varying shades and color. We offer our own selection of extra large tubers at 25 cts. each, \$2 for 10,

\$15 per 100.

Note—We ship Dahlias in the spring only,

Parcel Post Prices—Should you desire us to ship by Parcel Post, add five cents for each plant when remitting.

#### Gladioli in Mixture

Note-We ship Gladioll in the spring only. A mixture of extra good varieties.

10c each; 90c for 10; \$8.00 for 100,

Parcel Post Prices-Should you desire us to ship by Parcel Post, add two cents for each bulb when remitting.

## Terms on Which Trees Are Sold

### Important—Please Read Carefully

Cash must accompany all orders amounting to \$100 or less. A cash discount of 5 per cent will be allowed oct the total amount.

Large orders will be shipped C. O. D., providing 25 per cent of the total amount of the order is sent in cash. If the order is shipped by express, you pay the balance to your express agent upon delivery of the goods.

If the order goes by freight, you pay the balance at your bank, where you will find the bill of lading, which you will present to your freight agent who will deliver the shipment to you.

We accept Liberty Bonds of all issues at face value in ful, payment or in part payment for all nursery stock.

Note.— We allow cash discount of 5 per cent on all orders; large or small, it the total amount of the order is remitted before shipment. We do not allow discount of 5 per cent for balances paid upon arrival of shipment.

#### Transportation Rules

All our goods are sold f. o. b. wars at the point of shipment and are at the purchasers risk while in transit.

We do not guarantee safe delivery.

The ownership of all goods sold by us passes to the purchaser on delivery by us to the carrier, and the issuing of a receipt by the carrier ends our responsibility. Any claims for damage should be made promptly to the agent at point of delivery.

#### HOW TO FIGURE PRICES

Each Rate—In buying fruit trees, less than 10 trees go at "each" rate.

10 Rate-10 or more go at the 10 Rate Price.

100 Rate-30 or more trees go at "100" rate.

1000 Rate—300 (or more) of a kind (as 300 apple, 300 pear, 300 peach, etc.) go at the 1000 Rate Price.

Note-The same applies to all other trees and plants.

#### We Strive to Avoid Mistakes

but in the event that any nursery stock sold by us should prove untrue to name under which it is sold, we hereby agree, on proper proof of such untrueness to name, to replace the original order or to refund the purchase price. Except for such liability, and in respect to all nursery stock sold by us, we give no warranty, express or implied, as to description, quality, growth, productiveness, or any other matter.

HARRISONS' NURSERIES, Berlin, Md.





LARGEST GROWERS OF FRUIT

## HARRISONS' NURSERIES

J. G. HARRISON & SONS, Proprietors

BERLIN,

MARYLAND

#### HOW TO FIGURE PRICES

EACH RATE: In buying fruit trees, less than 10 trees go at the "each" rate.

10 RATE: 10 or more go at the 10 Rate Price, 100 RATE: 30 or more trees go at "100" rate.

1000 RATE: 300 (or more) of a kind (as 300 apple, 300 peach, etc.,) go at the 1000 Rate Price.

NOTE. The same applies to all other trees and plants.

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We ship all winter to Sonthern States from trees stored in our large cellars. Our regular Fall Shipping Season opens October 1. State positively how we are to ship, whether by Freight, Express or Mail. If by Freight or Express, give name of Railroad Station and your Post Office.

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Stayman Winesap Apple

## Harrisons' Special Collections

Special Assorted Collection	Special Family Collection
\$9.00 Collection Catalog Price \$11.70	\$7.50 Collection
1 Elberta Peach 4 to 5 ft\$ .40	Catalog Price \$9.30
1 Hiley	2 Yellow Transp't. 5 to 6 ft.\$ .60
1 Belle of Georgia	2 Williams Ey. Red 5 to 6 ft60
1 Ray	2 Wealthy 3 to 4 ft 60
1 Yellow Transparent Apple60 1 Williams Ey. Red	2 Staymans W'sap. 5 to ft60
1 Williams Ey. Red 60 1 Wealthy	2 Rome Beauty 5 to 6 ft60
1 Staymans	2 Winesap 5 to 6 ft
1 Rome Beauty	1 Sweet Cherry 5 to 6 ft1.25
1 Winesap	1 Sour Cherry 5 to 6 ft1.25
1 Pear Tree	2 Pear Trees 5 to 6 ft1.80
1 Black Tartarian1.25	2 Quince (Champion) 2 to 3 ft. 1.40
2 Quince 2 to 3 ft	2 quince (champion)2 to 5 ft; 1. 10
1 Concord Grape Vine	Small Garden Collection
10 Raspberries	\$5.00 Collection
10 Blackberries 60	Catalog Price \$6.30
Peach Collection	1 Belle of Georgia 3 to 4 ft\$ .35
\$6.00 Collection	1 Elberta
Catalog Price \$8.10	1 Carman Peach
2 Carman 4 to 5 ft\$ .40	1 Yellow Transparent Apple40
2 Hiley 4 to 5 ft	1 Staymans
2 Slappey 4 to 5 ft	1 Rome Beauty
2 Elberta 4 to 5 ft	1 Kieffer Pear
2 Brackett 4 to 5 ft	1 Sweet Cherry
1 Sweet Cherry 4 to 5 ft1.25	1 Sour Cherry90
1 Sour Cherry 4 to 5 ft 1.25 2 Pears 5 to 6 ft 1.80	1 Niagara Grape30
2 Quince 2 to 3 ft:	2 Quince 2 to 3 lt1.40
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## HARRISONS' NURSERIES

BERLIN, MARYLAND



A Planting of Evergreens

## Harrisons' Special Collections

Harrisons' Flowering Shrubs	Harrisons' Flowering Shrubs
Special Price \$10.00           Catalog Price \$12.00           1 Deutzia White 2 to 3 ft. \$ .50           1 Deutzia Dwarf	Special Price \$4.00           Catalog Price \$6.00           1 Mock Orange         \$ .50           1 Spirea Vanhouttei         .60           1 Weigela Rosea         .50           1 Spirea Golden Aurea         .50           1 Deutzia Pride of Rochester         .50           1 Golden Bell         .50           1 Indian Bell Currant         .50           1 Lilac Sharon Red         .50           1 Rose of Sharon Red         .50           1 Rose of Sharon White         .50           1 Rose of Sharon White         .50           1 Spirea Anthony Waterer         .50
1 Tamarisk	Harrisons' Evergreens
1 Spirea Thunbergi	Special Price \$15.00
Harrisons' Evergreens	Catalog Price \$17.50 1 Globular A. A. 18 inch\$2.00
Special Price \$25.00	1 Pyramidal A. A. 24 inch 2.00
Catalog Price \$32.00	1 American A. A. 3 to 4 ft 2.00
2 Chinese A. A. 3 to 4 ft\$6.00 2 American A. A. 3 to 4 ft 4.00 2 Boxwood 18 inch	1 Chinese A. A. 3 to 4 ft 3.00 1 Hemlock 24 inch 2.50 1 Irish Juniper 2 to 3 ft 2.00 1 Waukegan Juniper 2.00 1 Box (Dwarf) 2.00

## HARRISONS' NURSERIES

BERLIN, MARYLAND

# JUNE-BUDDED PEACH TREES

## For Commercial Orchard Planting

Elberta 6 to 8 Inches) 12,000 Elberta 8 to 12 Inches 14,000 June Buds 15,000 Elberta 12 to 16 Inches 10,000 Elberta 18 Inches & up 55,000 Elberta 11 to 2 ft., One-year, excellent 61,000 Elberta 2 to 3 ft. 1,100 Brackett 6 to 12 Inches, June Buds 2,000 Brackett 11 to 2 ft., One-year fine 4,000 Brackett 2 to 3 ft. 1,500 Hiley 6 to 8 Inches 1,500 Hiley to Inches June Buds 3,000 Hiley 12 to 16 Inches Hiley 18 Inches & 4,000 up ) 25,000 Hiley  $1\frac{1}{2}$  to 2 ft., One-year, fine for Commercial Orchards 22,000 Hiley 2 to 3 ft. 8,000 Carman  $1\frac{1}{2}$  to 2 ft., One-year, fine 12,000° Carman to 3 ft Belle of Georgia 12 to 2 ft., One-year 38,000 Fine for Commercial Orchards

# HARRISONS' NURSERIES BERLIN, MD.

47,000 Belle of Georgia 2 to 3 ft.